EAST TENNESSEE FOUNDATION

CONSOLIDATED FINANCIAL STATEMENTS
WITH SUPPLEMENTARY INFORMATION

Years Ended December 31, 2020 and 2019

and

INDEPENDENT AUDITOR'S REPORT
EAST TENNESSEE FOUNDATION

CONSOLIDATED FINANCIAL STATEMENTS
WITH SUPPLEMENTARY INFORMATION

Years Ended December 31, 2020 and 2019

TABLE OF CONTENTS

Page

Independent Auditor's Report 1 – 2

Financial Statements:

Consolidated Statements of Financial Position 3
Consolidated Statements of Activities 4 – 5
Consolidated Statements of Functional Expenses 6 – 7
Consolidated Statements of Cash Flows 8
Notes to Consolidated Financial Statements 9 – 37

Supplementary Information:

Combining Statement of Financial Position by Organization and Fund Type as of December 31, 2020 38 – 42
Combining Statement of Activities by Organization and Fund Type for the Year Ended December 31, 2020 43 – 47
INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
East Tennessee Foundation
Knoxville, Tennessee

We have audited the accompanying consolidated financial statements of East Tennessee Foundation (a nonprofit corporation), which comprise the consolidated statements of financial position as of December 31, 2020 and 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of East Tennessee Foundation as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information on pages 38 through 47 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Knoxville, Tennessee
November 5, 2021
### EAST TENNESSEE FOUNDATION

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

**December 31, 2020 and 2019**

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$15,509,932</td>
<td>$18,471,800</td>
</tr>
<tr>
<td>Accounts receivable, net</td>
<td>$128,966</td>
<td>$191,628</td>
</tr>
<tr>
<td>Unconditional promises to give</td>
<td>$86,079,186</td>
<td>$86,909,740</td>
</tr>
<tr>
<td>Loans and note receivable, net</td>
<td>$168,318</td>
<td>$204,670</td>
</tr>
<tr>
<td>Investments</td>
<td>$463,385,825</td>
<td>$413,053,601</td>
</tr>
<tr>
<td>Other assets</td>
<td>$22,065</td>
<td>$42,433</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>$3,122,863</td>
<td>$2,751,571</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$568,417,155</strong></td>
<td><strong>$521,625,443</strong></td>
</tr>
</tbody>
</table>

| **Liabilities and net assets:** | | |
| Liabilities -                | | |
| Accounts payable and accrued expenses | | |
| Notes payable                | $76,865 | $99,647 |
| Grants payable               | $292,517 | - |
| Annuity/unitrust liability   | $42,236,606 | $38,065,045 |
| Liability for amounts held for others | $707,095 | $690,821 |
| **Total liabilities**        | **85,787,637** | **76,810,677** |

| Net assets -                | | |
| Without donor restrictions  | | |
| Undesignated                | $111,265,313 | $103,797,856 |
| Designated by the board for endowment | $365,582,800 | $335,502,491 |
| With donor restrictions     | | |
| Donor advised                | $257,776 | $399,680 |
| Supporting organizations    | $67,132 | $53,660 |
| Endowment                    | $5,456,497 | $5,061,079 |
| **Total net assets**        | **482,629,518** | **444,814,766** |

| **Total liabilities and net assets** | | |
| **$568,417,155** | **$521,625,443** |

The accompanying notes are an integral part of these financial statements.
# EAST TENNESSEE FOUNDATION

## CONSOLIDATED STATEMENT OF ACTIVITIES

### Year Ended December 31, 2020

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues, gains and other support:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions and grants</td>
<td>$12,904,924</td>
<td>$-</td>
<td>$12,904,924</td>
</tr>
<tr>
<td>Net investment income</td>
<td>5,228,944</td>
<td>-</td>
<td>5,228,944</td>
</tr>
<tr>
<td>Net realized and unrealized gain (loss) on investments</td>
<td>44,925,441</td>
<td>-</td>
<td>44,925,441</td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>(7,677)</td>
<td>619,444</td>
<td>611,767</td>
</tr>
<tr>
<td>Other revenue</td>
<td>889,837</td>
<td>-</td>
<td>889,837</td>
</tr>
<tr>
<td>Net assets released from restrictions during the period</td>
<td>352,458</td>
<td>(352,458)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total revenues, gains and other support</strong></td>
<td>64,293,927</td>
<td>266,986</td>
<td>64,560,913</td>
</tr>
</tbody>
</table>

| **Expenses:** |                           |                         |           |
| Program services - |                           |                         |           |
| Grants and contributions | 23,102,086             | -                       | 23,102,086 |
| Other program expenses   | 1,640,573                 | -                       | 1,640,573 |
| Supporting services - |                           |                         |           |
| Management and general expenses | 1,214,363             | -                       | 1,214,363 |
| Fundraising expenses     | 789,139                   | -                       | 789,139   |
| **Total expenses**       | 26,746,161                | -                       | 26,746,161 |

| **Change in net assets**  | 37,547,766                | 266,986                 | 37,814,752 |
| **Net assets at beginning of year** | 439,300,347             | 5,514,419               | 444,814,766 |
| **Net assets at end of year** | $476,848,113            | $5,781,405              | $482,629,518 |

The accompanying notes are an integral part of these financial statements.
EAST TENNESSEE FOUNDATION
CONSOLIDATED STATEMENT OF ACTIVITIES
Year Ended December 31, 2019

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues, gains and other support:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions and grants</td>
<td>$ 24,948,374</td>
<td>$ -</td>
</tr>
<tr>
<td>Net investment income</td>
<td>5,755,885</td>
<td>-</td>
</tr>
<tr>
<td>Net realized and unrealized gain (loss) on investments</td>
<td>56,835,907</td>
<td>-</td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>-</td>
<td>1,405,290</td>
</tr>
<tr>
<td>Other revenue</td>
<td>1,021,857</td>
<td>-</td>
</tr>
<tr>
<td>Net assets released from restrictions during the period</td>
<td>207,610</td>
<td>(207,610)</td>
</tr>
<tr>
<td>Total revenues, gains and other support</td>
<td>88,769,633</td>
<td>1,197,680</td>
</tr>
</tbody>
</table>

| **Expenses:** |                          |       |
| Program services - |                          |       |
| Grants and contributions | 19,697,178 | - | 19,697,178 |
| Other program expenses | 1,282,632 | - | 1,282,632 |
| Supporting services - |                          |       |
| Management and general expenses | 991,523 | - | 991,523 |
| Fundraising expenses | 1,124,287 | - | 1,124,287 |
| Total expenses | 23,095,620 | - | 23,095,620 |

Change in net assets | 65,674,013 | 1,197,680 | 66,871,693 |

Net assets at beginning of year | 373,626,334 | 4,316,739 | 377,943,073 |

Net assets at end of year | $ 439,300,347 | $ 5,514,419 | $ 444,814,766 |

The accompanying notes are an integral part of these financial statements.
## EAST TENNESSEE FOUNDATION
### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year Ended December 31, 2020

<table>
<thead>
<tr>
<th></th>
<th>Program Services</th>
<th>Management and General Expenses</th>
<th>Fundraising Expenses</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and contributions</td>
<td>$ 23,102,086</td>
<td>$ -</td>
<td>$ -</td>
<td>$ 23,102,086</td>
</tr>
<tr>
<td>Salaries and wages</td>
<td>764,771</td>
<td>455,695</td>
<td>429,322</td>
<td>1,649,788</td>
</tr>
<tr>
<td>Pension plan contributions</td>
<td>19,658</td>
<td>11,908</td>
<td>13,350</td>
<td>44,916</td>
</tr>
<tr>
<td>Other benefits</td>
<td>69,097</td>
<td>27,836</td>
<td>24,192</td>
<td>121,125</td>
</tr>
<tr>
<td>Payroll taxes</td>
<td>55,700</td>
<td>33,196</td>
<td>31,392</td>
<td>120,288</td>
</tr>
<tr>
<td>Fees for services</td>
<td>376,295</td>
<td>100,155</td>
<td>15,302</td>
<td>491,752</td>
</tr>
<tr>
<td>Advertising and promotion</td>
<td>61,051</td>
<td>1,600</td>
<td>20,345</td>
<td>82,996</td>
</tr>
<tr>
<td>Office expenses</td>
<td>28,148</td>
<td>11,674</td>
<td>23,857</td>
<td>63,679</td>
</tr>
<tr>
<td>Information technology</td>
<td>80,959</td>
<td>41,214</td>
<td>41,996</td>
<td>164,169</td>
</tr>
<tr>
<td>Occupancy</td>
<td>125,634</td>
<td>73,530</td>
<td>71,320</td>
<td>270,484</td>
</tr>
<tr>
<td>Travel</td>
<td>6,132</td>
<td>93</td>
<td>5,792</td>
<td>12,017</td>
</tr>
<tr>
<td>Conferences and meetings</td>
<td>16,344</td>
<td>3,352</td>
<td>528</td>
<td>20,224</td>
</tr>
<tr>
<td>Depreciation</td>
<td>5,044</td>
<td>2,919</td>
<td>2,317</td>
<td>10,280</td>
</tr>
<tr>
<td>Insurance</td>
<td>23,663</td>
<td>5,738</td>
<td>5,206</td>
<td>34,607</td>
</tr>
<tr>
<td>Federal, state and local taxes</td>
<td>6,470</td>
<td>70,863</td>
<td>-</td>
<td>77,333</td>
</tr>
<tr>
<td>Professional development</td>
<td>1,607</td>
<td>399</td>
<td>881</td>
<td>2,887</td>
</tr>
<tr>
<td>Life insurance payments</td>
<td>-</td>
<td>262,430</td>
<td>-</td>
<td>262,430</td>
</tr>
<tr>
<td>Settlement of a claim</td>
<td>-</td>
<td>84,812</td>
<td>-</td>
<td>84,812</td>
</tr>
<tr>
<td>Other expenses</td>
<td>-</td>
<td>26,949</td>
<td>-</td>
<td>26,949</td>
</tr>
<tr>
<td>Fundraising event expenses</td>
<td>-</td>
<td>-</td>
<td>103,339</td>
<td>103,339</td>
</tr>
</tbody>
</table>

$ 24,742,659  $ 1,214,363  $ 789,139  $ 26,746,161

The accompanying notes are an integral part of these financial statements.
EAST TENNESSEE FOUNDATION  
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES  

Year Ended December 31, 2019

<table>
<thead>
<tr>
<th>Services</th>
<th>Management and General Expenses</th>
<th>Fundraising Expenses</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and contributions</td>
<td>$ 19,697,178</td>
<td>$ -</td>
<td>$ -</td>
</tr>
<tr>
<td>Salaries and wages</td>
<td>691,547</td>
<td>491,677</td>
<td>427,291</td>
</tr>
<tr>
<td>Pension plan contributions</td>
<td>20,266</td>
<td>11,235</td>
<td>13,417</td>
</tr>
<tr>
<td>Other benefits</td>
<td>49,561</td>
<td>25,293</td>
<td>21,267</td>
</tr>
<tr>
<td>Payroll taxes</td>
<td>50,178</td>
<td>35,191</td>
<td>30,807</td>
</tr>
<tr>
<td>Fees for services</td>
<td>140,856</td>
<td>209,673</td>
<td>20,351</td>
</tr>
<tr>
<td>Advertising and promotion</td>
<td>42,952</td>
<td>1,137</td>
<td>38,882</td>
</tr>
<tr>
<td>Office expenses</td>
<td>31,295</td>
<td>20,841</td>
<td>38,239</td>
</tr>
<tr>
<td>Information technology</td>
<td>75,481</td>
<td>42,315</td>
<td>35,892</td>
</tr>
<tr>
<td>Occupancy</td>
<td>111,191</td>
<td>73,149</td>
<td>75,798</td>
</tr>
<tr>
<td>Travel</td>
<td>9,993</td>
<td>2,800</td>
<td>8,997</td>
</tr>
<tr>
<td>Conferences and meetings</td>
<td>43,504</td>
<td>3,572</td>
<td>3,035</td>
</tr>
<tr>
<td>Depreciation</td>
<td>4,755</td>
<td>3,255</td>
<td>2,836</td>
</tr>
<tr>
<td>Insurance</td>
<td>10,321</td>
<td>6,571</td>
<td>8,967</td>
</tr>
<tr>
<td>Federal, state and local taxes</td>
<td>37</td>
<td>63,431</td>
<td>3,748</td>
</tr>
<tr>
<td>Professional development</td>
<td>695</td>
<td>1,383</td>
<td>1,383</td>
</tr>
<tr>
<td>Fundraising event expenses</td>
<td>-</td>
<td>-</td>
<td>393,377</td>
</tr>
</tbody>
</table>

$ 20,979,810  $ 991,523  $ 1,124,287  $ 23,095,620

The accompanying notes are an integral part of these financial statements.
### EAST TENNESSEE FOUNDATION

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

**Years Ended December 31, 2020 and 2019**

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash flows from operating activities:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$37,814,752</td>
<td>$66,871,693</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to net cash provided by operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>10,280</td>
<td>10,845</td>
</tr>
<tr>
<td>Net realized and unrealized (gain) loss on investments</td>
<td>(44,925,441)</td>
<td>(56,835,907)</td>
</tr>
<tr>
<td>Non-cash contributions received</td>
<td>(2,584,331)</td>
<td>(6,172,653)</td>
</tr>
<tr>
<td>Non-cash grants made</td>
<td>200,000</td>
<td>-</td>
</tr>
<tr>
<td>(Increase) decrease in assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>62,662</td>
<td>27,440</td>
</tr>
<tr>
<td>Unconditional promises to give</td>
<td>830,554</td>
<td>(2,076,655)</td>
</tr>
<tr>
<td>Loans/notes receivable</td>
<td>36,352</td>
<td>(168,953)</td>
</tr>
<tr>
<td>Other assets</td>
<td>20,368</td>
<td>(1,654)</td>
</tr>
<tr>
<td>Increase (decrease) in liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>(22,782)</td>
<td>29,278</td>
</tr>
<tr>
<td>Grants payable</td>
<td>4,171,561</td>
<td>1,221,376</td>
</tr>
<tr>
<td>Annuity/unitrust liability</td>
<td>16,274</td>
<td>89,356</td>
</tr>
<tr>
<td>Liability for amounts held for others</td>
<td>4,519,390</td>
<td>5,740,309</td>
</tr>
</tbody>
</table>

Net cash provided by operating activities | 149,639 | 8,734,475 |

| **Cash flows from investing activities:** |           |           |
| Cash paid for acquisition of property and equipment | (711,572) | (9,537) |
| Cash received from sale of property | 1,615,200 | 759,000 |
| Purchases of investments | (107,512,240) | (90,390,993) |
| Proceeds from the sale of investments | 103,204,588 | 76,974,408 |

Net cash used by investing activities | (3,404,024) | (12,667,122) |

| **Cash flows from financing activities:** |           |           |
| Proceeds received from PPP loan | 292,517 | -         |

Net cash provided by financing activities | 292,517 | -         |

Net decrease in cash and cash equivalents | (2,961,868) | (3,932,647) |

Cash and cash equivalents, beginning of year | 18,471,800 | 22,404,447 |

Cash and cash equivalents, end of year | $15,509,932 | $18,471,800 |

Supplemental disclosures of cash flow information:

- Cash paid during the year for:
  - Unrelated business income taxes | $55,622 | $42,353 |

The accompanying notes are an integral part of these financial statements.
1. Summary of Significant Accounting Policies

Nature of Activities

East Tennessee Foundation is a publicly-supported community foundation as described in Sections 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code and is tax exempt under Code Section 501(c)(3). Governed by a volunteer board of directors and serving 25 counties, the Foundation's mission is to provide philanthropic leadership inspiring donors to make lives better and communities stronger in enduring ways across generations. The Foundation receives contributions and administers many charitable funds from which grants are made for scientific, educational and charitable purposes.

Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

Basis of Presentation

The Foundation reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions.

Consolidated Financial Statements

The consolidated financial statements include the accounts of the Foundation and its supporting organizations (See Note 19 for a listing of supporting organizations). All significant intercompany balances and transactions have been eliminated in the consolidation.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Foundation considers all highly liquid investments with an original maturity date of three months or less to be cash equivalents. Cash and cash equivalents consist of demand deposit accounts and money market funds with financial institutions.

Investments and Fair Value Measurement

The Foundation follows the provisions of FASB ASC 820 which defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and requires enhanced disclosures about fair value measurements. Fair value is the amount that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date (i.e. the exit price).

Publicly traded equity and debt securities in active markets are reported at fair value based on the last reported sales price on the last business day of the year. Investment accounts consisting of publicly traded equities and fixed income instruments are recorded at fair value as provided primarily by custodians.
1. **Summary of Significant Accounting Policies (Continued)**

**Investments and Fair Value Measurement (Continued)**

Investments for which observable market prices in active markets do not exist are reported at fair value, as determined in good faith by management. Privately held securities are valued either by the Board of Directors of the Corporation based on an internal valuation formula, or by outside appraisals where applicable. The valuations of limited partnership investments include assumptions and methods that were prepared by the General Partners of the limited partnerships.

A portion of the Foundation’s long-term commingled fund is invested in alternative investment vehicles with The Investment Fund for Foundations (TIFF), including a series of private investment limited liability corporations (LLCs). The Foundation has a pro-rata share in each of these TIFF vehicles in which it participates. The private investment LLCs invest substantially in investment funds which employ a variety of investment strategies. Valuation of interests in the underlying investment funds comprising each vehicle is based on an amount equal to its pro-rata interest in the net assets, which are at fair value, of such underlying investment funds as reported to TIFF Advisory Services, Inc. (TAS) by the management of the investment funds. TAS independently evaluates the valuation provided by the fund managers of the private investment vehicles. TAS’s evaluation takes into consideration numerous factors which may include, but are not limited to, the attributes of the interest held, risks inherent in the inputs to the manager’s valuation, restrictions on the disposition of the interest, and data reasonably available to market participants.

The fair value of the Foundation’s investment in alternative investments is based on available information and does not necessarily represent the amounts that might ultimately be realized, which depend on future circumstances and cannot be reasonably determined until the investment is actually liquidated. The fair values may differ significantly from the values that would have been used had a ready market for the investment funds existed.

Realized gains and losses are determined by comparison of asset average cost, or fair value at the date of donation or fair value at the beginning of the year, to net proceeds received at the time of disposal. Unrealized gains and losses are determined by the difference between fair value at the beginning and end of the year. These amounts are reflected in the financial statements as net realized and unrealized gains (losses) on investments.

Investment income is presented net of investment fees.

**Other Assets**

Other assets consist primarily of artwork and artifacts, which were donated to the Foundation and are recorded at the market value at the date of receipt. These items are not readily convertible into cash.
1. **Summary of Significant Accounting Policies ( Continued)**

**Property and Equipment**

Property and equipment are stated at cost or fair value at date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

- **Buildings**: 39 years
- **Furniture and equipment**: 3 – 10 years
- **Leasehold improvements**: 15 – 20 years

Additions and betterments of $2,500 or more are capitalized, while maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

**Net Asset Classifications**

The Foundation has determined it is subject to the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA), which requires the Foundation to classify a portion of donor-restricted endowment funds of perpetual duration as net assets with donor restrictions, unless stated otherwise in the gift instrument by the donor.

The Board of Directors has determined that the majority of the Foundation's net assets do not meet the definition of endowment under UPMIFA. The Foundation is governed subject to the governing documents for the Foundation and contributions are subject to the terms of the governing documents and the specific gift instruments.

Under the terms of the governing documents and the specific gift instruments, the Board of Directors has the ability to change the stated purpose of the gift and to distribute so much of the corpus of any trust or separate gift, devise, bequest, or fund as the Board in its sole discretion shall determine. As a result of the ability to distribute corpus, all contributions not classified as net assets without donor restrictions are classified as net assets with donor restrictions for financial statement purposes. Also, when reviewing its donor-restricted endowment funds, the Foundation considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of the initial and subsequent gift amounts donated to the fund, and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

Net assets with donor restrictions consist of irrevocable charitable trusts and lead trusts. When donor restrictions expire, that is, when a stipulated time restriction ends or a purpose restriction is fulfilled, net assets with donor restrictions are reclassified to net assets without donor restrictions.

**Endowment Investment and Spending Policies**

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while seeking to maintain the purchasing power of the endowment assets. The Foundation's spending and investment policies work together to achieve this objective. To achieve the investment goal, the Foundation's Investment Committee establishes investment objectives and strategies of equity, fixed income, cash and non-traditional investments within prudent risk parameters.
1. Summary of Significant Accounting Policies (Continued)

Endowment Investment and Spending Policies (Continued)

The objective is to achieve a total annual return, measured on a five-year moving average basis equal to the spending rate (including administrative fees) as determined by the Foundation plus the inflation rate. The Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

The spending policy calculates the amount of money annually distributed from the Foundations' various endowed funds for grantmaking. The Board has adopted a 4½% annual spending level for grant distributions (not including administrative fees) to be calculated on a rolling average of twelve quarters of ending market values. This is consistent with the Foundation's objective to maintain the purchasing power of endowment assets as well as to provide additional real growth through new gifts and investment return.

Contributions

The Foundation recognizes pledges receivable upon written notification of a donor's unconditional promise to give. Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. In general, contributions are recorded as net assets without donor restrictions because the Foundation's Board of Directors has ultimate control over the use of most gifts.

The Foundation reports gifts of cash, donated property and all other assets as net assets without donor restrictions unless explicit donor stipulations limit the use of the donated assets. When a donor restriction expires, that is, when the stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as net assets without donor restrictions.

Donated property is recorded at fair market value at the time of donation and is reported as net assets with donor restrictions if it is received with donor imposed restrictions.

Gifts of future interest are recorded and revalued annually at actuarially determined present value. Gifts of future interest are reported as net assets with donor restrictions and are reclassified to net assets without donor restrictions when donor restrictions expire and reported in the statement of activities as net assets released from restrictions.

Functional Expense Allocation

Expenses which apply to more than one functional category have been allocated among program, general and administrative, and fundraising based on the time spent on these functions by specific employees as estimated by management. Indirect expenses such as occupancy, information technology and general office supplies are allocated based on the overall percentage of time spent by all staff in the various functional categories. Certain marketing material costs are allocated based on the percentage of the publication devoted to program and fundraising categories. All other costs are charged directly to the appropriate functional category.
1. Summary of Significant Accounting Policies (Continued)

Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Foundation qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(1).

Under accounting standards, an organization must recognize tax benefits associated with tax taken for tax return purposes when it is more likely than not that the position will not be sustained upon examination by taxing authorities. There were no unrecognized tax benefits identified or recorded as liabilities for 2020 and 2019.

The Foundation's Form 990, Return of Organization Exempt from Income Tax (including the returns for its supporting organizations), and its Form 990-T, Unrelated Business Tax Return, for the years ending 2017 through 2020 are subject to examination by the IRS, generally for three years after they were filed.

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from those estimates.

Recently Adopted Accounting Standard

In May 2014, the FASB issued amended guidance for revenue recognition, also referred to as ASC 606, Revenue from Contracts with Customers, which outlines a single revenue recognition model for entities to use in accounting for revenue arising from contracts with customers. The entity recognizes revenue to reflect the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. Additionally, the guidance requires improved disclosures to assist users of financial statements in understanding the nature, amount, timing and uncertainty of revenue that is recognized. The Foundation adopted this new guidance on January 1, 2020. The adoption of this guidance had minimal effect on the Foundation's revenue recognition.

2. Unconditional Promises to Give

Unconditional promises to give are scheduled to be collected as follows:

<table>
<thead>
<tr>
<th>Due in:</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than one year</td>
<td>$ 412,001</td>
<td>$ 1,512,374</td>
</tr>
<tr>
<td>One to five years</td>
<td>80,046,400</td>
<td>80,126,400</td>
</tr>
<tr>
<td>Thereafter</td>
<td>7,000</td>
<td>7,000</td>
</tr>
<tr>
<td>Due upon the expiration of income interests of gifts of future interests</td>
<td>5,613,785</td>
<td>5,263,966</td>
</tr>
<tr>
<td></td>
<td><strong>$ 86,079,186</strong></td>
<td><strong>$ 86,909,740</strong></td>
</tr>
</tbody>
</table>
3. Loans and Note Receivable

The Foundation, through the Affordable Housing Trust Fund, entered into agreements with a government entity and not-for-profit organizations whereby funds were loaned to increase the quantity and quality of low income housing in the City of Knoxville. The balance of the outstanding loans at December 31, 2020 and 2019 was $168,318 and $204,670, respectively.

These loans range from 0 to 1% interest and are to be repaid over various loan terms. The collateral on these loans varies.

4. Investment and Fair Value Measurements

Investments at December 31, 2020 and 2019, at fair value, are summarized below:

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Money market, cash and cash equivalents:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Money market and cash</td>
<td>$5,005,542</td>
<td>$7,049,526</td>
</tr>
<tr>
<td>Certificates of deposit</td>
<td>5,606,837</td>
<td>18,332,493</td>
</tr>
<tr>
<td>Mutual funds</td>
<td>17,193,335</td>
<td>10,087,068</td>
</tr>
<tr>
<td>Fixed Income:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S. Government and agency obligations</td>
<td>8,080,592</td>
<td>9,683,178</td>
</tr>
<tr>
<td>Municipal and State obligations</td>
<td>252,251</td>
<td>245,666</td>
</tr>
<tr>
<td>U.S. Corporate bonds</td>
<td>4,704,868</td>
<td>10,132,812</td>
</tr>
<tr>
<td>Asset-backed securities</td>
<td>1,412,197</td>
<td>92,604</td>
</tr>
<tr>
<td>Mutual and exchange traded funds</td>
<td>50,955,513</td>
<td>31,656,768</td>
</tr>
<tr>
<td>Equities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Common and preferred stocks</td>
<td>73,924,089</td>
<td>55,387,209</td>
</tr>
<tr>
<td>Privately held securities</td>
<td>1,447,223</td>
<td>1,337,030</td>
</tr>
<tr>
<td>LLC Interests</td>
<td>67,000</td>
<td>67,000</td>
</tr>
<tr>
<td>Mutual and exchange traded funds</td>
<td>261,376,138</td>
<td>219,664,190</td>
</tr>
<tr>
<td>Alternative investments:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mutual funds</td>
<td>20,453,220</td>
<td>25,664,135</td>
</tr>
<tr>
<td>Hedge funds</td>
<td>1,472,960</td>
<td>13,317,734</td>
</tr>
<tr>
<td>Private equity</td>
<td>10,255,707</td>
<td>8,790,386</td>
</tr>
<tr>
<td>Real assets</td>
<td>1,178,353</td>
<td>1,545,802</td>
</tr>
<tr>
<td>Total</td>
<td>$463,385,825</td>
<td>$413,053,601</td>
</tr>
</tbody>
</table>
4. Investment and Fair Value Measurements (Continued)

FASB ASC 820-10 establishes a framework for measuring fair value and a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability. The classification of assets and liabilities within the hierarchy is based on whether the inputs to the valuation methodology used for measurement are observable or unobservable. Observable inputs reflect market-derived or market-based information obtained from independent sources while unobservable inputs reflect estimates about market data based on the best information available in the circumstances.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1 – Inputs are quoted prices in active markets for identical investments as of the reporting date. Investments in this category include equities traded on an active exchange, as well as U.S. Treasury and other U.S. government and agency mortgage backed securities that are traded by dealers or brokers in active over-the-counter markets.

Level 2 – Inputs are observable for the investments, directly or indirectly, as of the reporting date. Fair value is determined through the use of models or other valuation methodologies. Investments which are generally included in this category include corporate bonds and loans, less liquid and restricted equity securities, and certain over-the-counter derivatives.

Level 3 – Inputs are unobservable and reflect assumptions on the part of the reporting entity. Investments that are included in this category generally include general and limited partnership interests in corporate private equity and real estate funds, debt funds, fund of hedge funds, distressed debt and non-investment grade residual interests in securitizations and collateralized debt obligations.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination of which category within the fair value hierarchy is appropriate for any given investment is based on the lowest level of input that is significant to the fair value measurement. The Foundation's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the investment.
### 4. Investment and Fair Value Measurements (Continued)

The table that follows sets forth information about the level within the fair value hierarchy at which the Foundation’s investments are measured at December 31, 2020 and 2019.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Money market, cash and cash equivalents:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Money market and cash</td>
<td>$5,005,542</td>
<td>$5,005,542</td>
<td>-</td>
<td>-</td>
<td>$7,049,526</td>
<td>$7,049,526</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Certificates of deposit</td>
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<td>-</td>
<td>-</td>
<td>18,332,493</td>
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<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Mutual funds</td>
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<td>-</td>
<td>-</td>
<td>10,087,068</td>
<td>10,087,068</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Fixed Income:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S. Government and agency obligations</td>
<td>8,080,592</td>
<td>8,080,592</td>
<td>-</td>
<td>-</td>
<td>9,683,178</td>
<td>9,683,178</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Municipal and State obligations</td>
<td>252,51</td>
<td>252,51</td>
<td>-</td>
<td>-</td>
<td>245,866</td>
<td>245,866</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>U.S. Corporate bonds</td>
<td>4,704,886</td>
<td>4,704,886</td>
<td>-</td>
<td>-</td>
<td>10,132,812</td>
<td>10,132,812</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Asset-backed securities</td>
<td>1,412,197</td>
<td>1,412,197</td>
<td>-</td>
<td>-</td>
<td>92,604</td>
<td>92,604</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Mutual and exchange traded funds</td>
<td>50,965,513</td>
<td>50,965,513</td>
<td>-</td>
<td>-</td>
<td>31,866,768</td>
<td>31,866,768</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Equities:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Common and preferred stocks</td>
<td>73,924,089</td>
<td>73,924,089</td>
<td>-</td>
<td>-</td>
<td>55,387,209</td>
<td>55,387,209</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Privately held securities</td>
<td>1,447,223</td>
<td>-</td>
<td>-</td>
<td>1,447,223</td>
<td>1,337,030</td>
<td>-</td>
<td>-</td>
<td>1,337,030</td>
</tr>
<tr>
<td>LLC Interests</td>
<td>67,000</td>
<td>-</td>
<td>-</td>
<td>67,000</td>
<td>67,000</td>
<td>-</td>
<td>-</td>
<td>67,000</td>
</tr>
<tr>
<td>Mutual and exchange traded funds</td>
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<td>261,376,138</td>
<td>-</td>
<td>-</td>
<td>219,664,190</td>
<td>219,664,190</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Alternative investments:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mutual funds</td>
<td>20,453,220</td>
<td>20,453,220</td>
<td>-</td>
<td>-</td>
<td>25,664,135</td>
<td>25,664,135</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Hedge funds</td>
<td>1,472,960</td>
<td>-</td>
<td>-</td>
<td>1,472,960</td>
<td>13,317,734</td>
<td>-</td>
<td>-</td>
<td>13,317,734</td>
</tr>
<tr>
<td>Private equity</td>
<td>10,255,707</td>
<td>-</td>
<td>-</td>
<td>10,255,707</td>
<td>8,790,386</td>
<td>-</td>
<td>-</td>
<td>8,790,386</td>
</tr>
<tr>
<td>Real assets</td>
<td>1,178,353</td>
<td>-</td>
<td>-</td>
<td>1,178,353</td>
<td>1,545,802</td>
<td>-</td>
<td>-</td>
<td>1,545,802</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$463,385,825</td>
<td>$442,847,516</td>
<td>$6,117,065</td>
<td>$14,421,243</td>
<td>$413,053,601</td>
<td>$377,770,233</td>
<td>$10,225,416</td>
<td>$25,057,952</td>
</tr>
</tbody>
</table>
### Investment and Fair Value Measurements (Continued)

The following is a reconciliation of investments for which significant unobservable inputs (Level 3) were used in determining value:

<table>
<thead>
<tr>
<th>Level 3 Activity</th>
<th>Domestic Private</th>
<th>Pooled Funds</th>
<th>Real Assets Private</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Held Security</td>
<td>Absolute Return Pool</td>
<td>Other Hedge Funds</td>
</tr>
<tr>
<td>Balance as of December 31, 2018</td>
<td>$ 1,195,214</td>
<td>$ 7,470,825</td>
<td>$ 1,976,149</td>
</tr>
<tr>
<td>Transfers into level 3</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Transfers out of level 3</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Contributions</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Capital calls/purchases</td>
<td>-</td>
<td>-</td>
<td>1,775,000</td>
</tr>
<tr>
<td>Realized gains on investments</td>
<td>-</td>
<td>-</td>
<td>976,671</td>
</tr>
<tr>
<td>Unrealized gains on investments</td>
<td>141,816</td>
<td>143,285</td>
<td>380,902</td>
</tr>
<tr>
<td>Investment income</td>
<td>-</td>
<td>-</td>
<td>(66,321)</td>
</tr>
<tr>
<td>Redemptions</td>
<td>-</td>
<td>(3,679,778)</td>
<td>(6,136)</td>
</tr>
<tr>
<td>Balance as of December 31, 2019</td>
<td>1,337,030</td>
<td>11,108,217</td>
<td>2,209,517</td>
</tr>
<tr>
<td>Transfers into level 3</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Transfers out of level 3</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Contributions</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Capital calls/purchases</td>
<td>-</td>
<td>-</td>
<td>2,005,000</td>
</tr>
<tr>
<td>Realized gains on investments</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Unrealized gains on investments</td>
<td>110,193</td>
<td>169,229</td>
<td>463,181</td>
</tr>
<tr>
<td>Investment income</td>
<td>-</td>
<td>-</td>
<td>(2,190)</td>
</tr>
<tr>
<td>Redemptions</td>
<td>(11,196,079)</td>
<td>(429,780)</td>
<td>(1,905,175)</td>
</tr>
<tr>
<td>Balance as of December 31, 2020</td>
<td>$ 1,447,223</td>
<td>$ 1,472,960</td>
<td>$ 10,255,707</td>
</tr>
</tbody>
</table>

*Note: All amounts are in thousands.*
4. Investment and Fair Value Measurements (Continued)

The Foundation’s investments at December 31, 2020 and 2019, that feature net asset value per share in Level 3 are as follows:

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
<th>Redemption</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Fair Value</td>
<td>Unfunded Commitments</td>
<td>Fair Value</td>
</tr>
<tr>
<td>Private equities (a)</td>
<td>$10,255,707</td>
<td>$23,445,000</td>
<td>$8,750,386</td>
</tr>
<tr>
<td>Private real estate and resources (b)</td>
<td>1,178,353</td>
<td>9,925,000</td>
<td>1,545,802</td>
</tr>
<tr>
<td>Absolute return pool (c)</td>
<td>-</td>
<td>-</td>
<td>11,108,217</td>
</tr>
<tr>
<td>Hedge Funds - AQR Delta Total Return (c)</td>
<td>436,962</td>
<td>-</td>
<td>1,213,210</td>
</tr>
<tr>
<td>Hedge Funds - Balyasny Atlas, Blackstone Alternative Alpha, Blackstone RE Income, Skybridge Multi-Advisor (c)</td>
<td>1,035,998</td>
<td>-</td>
<td>996,307</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$12,907,020</strong></td>
<td><strong>$33,370,000</strong></td>
<td><strong>$23,653,922</strong></td>
</tr>
</tbody>
</table>

The following are descriptions of the classes of assets that feature net asset value per share in level 3 investments:

(a) Private equity consists of member interests in 20 private equity vehicles with US and non-US managers engaging in venture capital, buyout, or resources investing. Three of these vehicles are opportunistic primarily focused on secondary investments. The partnerships have a remaining legal life span of 1 to 12 years with no redemption rights for the members. Liquidity is expected in the form of distributions from the funds when the underlying assets are sold. It is estimated that the underlying assets will be redeemed over this time period and that the Foundation will make new investments in other private equity strategies. The primary objective of these investments is to generate returns materially greater than those provided by global stock markets.

(b) Private real estate and resources consist of member interests in 9 private realty and resources vehicles with US and non-US managers engaging in realty and natural resources investing. Capital is allocated among managers pursuing strategies involving commercial and residential real estate, oil and natural gas explorations and production, timberland, other natural resources, and any other asset class in which exposure to underlying commodity prices is expected to be a driver of investment returns. The partnerships have a remaining legal life span of 1 to 10 years with no redemption rights for the members. Liquidity is expected in the form of distributions from the funds when the underlying assets are sold. It is estimated that the underlying assets will be redeemed over this time period and that the Foundation will make new investments in other private realty and resources strategies. The primary objective over the life of each fund's term is an internal rate of return materially greater than the positive percentage increase in the CPI.
4. Investment and Fair Value Measurements (Continued)

(c) The absolute return pool and hedge funds are invested via commingled vehicles and provide exposure to a diverse array of absolute return-oriented strategies. These strategies may include but are not limited to long/short equity, event-driven investing (including merger arbitrage and distressed securities investing), capital structure arbitrage (including convertible bond and warrant arbitrage), and fixed income arbitrage. The primary objective of the absolute return pool is to generate over rolling three-year periods an annualized return equal to or greater than the 91-day Treasury bill plus 5% net of all costs. The absolute return pool has been liquidated and the proceeds reinvested according to the Foundation's investment policies during 2020.

The Foundation believes that the reported amounts for investments for which observable market prices in active markets do not exist are a reasonable estimate of their fair value at December 31, 2020 and 2019.

5. Property and Equipment

Property and equipment consist of the following:

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land held for charitable use</td>
<td>$1,979,841</td>
<td>$2,078,656</td>
</tr>
<tr>
<td>Buildings held for charitable use</td>
<td>895,759</td>
<td>626,944</td>
</tr>
<tr>
<td>Furniture and equipment</td>
<td>359,143</td>
<td>147,571</td>
</tr>
<tr>
<td></td>
<td>3,234,743</td>
<td>2,853,171</td>
</tr>
<tr>
<td>Less: accumulated depreciation</td>
<td>(111,880)</td>
<td>(101,600)</td>
</tr>
<tr>
<td></td>
<td>$3,122,863</td>
<td>$2,751,571</td>
</tr>
</tbody>
</table>

Depreciation expense for the years ended December 31, 2020 and 2019 was $10,280 and $10,846, respectively.

6. Grants Payable

Grants authorized but unpaid at year end are reported as liabilities. The following is a summary of grants authorized and payable at December 31:

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>To be paid in 2020</td>
<td>$</td>
<td>$2,818,495</td>
</tr>
<tr>
<td>To be paid in 2021</td>
<td>$1,040,963</td>
<td>$430,600</td>
</tr>
<tr>
<td>To be paid in 2022</td>
<td>$411,859</td>
<td>$235,950</td>
</tr>
<tr>
<td>To be paid in 2023</td>
<td>$40,765,784</td>
<td>$34,570,000</td>
</tr>
<tr>
<td>To be paid in 2024</td>
<td>$18,000</td>
<td>$10,000</td>
</tr>
<tr>
<td>Grants authorized but unpaid</td>
<td>$42,236,606</td>
<td>$38,065,045</td>
</tr>
</tbody>
</table>
7. Net Assets with Donor Restrictions

Donor restricted net assets consist for the following purposes as of December 31, 2020 and 2019:

<table>
<thead>
<tr>
<th>Subject to the passage of time:</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>For periods after a future date</td>
<td>$5,781,406</td>
<td>$5,514,419</td>
</tr>
<tr>
<td>Total net assets with donor restrictions</td>
<td>$5,781,406</td>
<td>$5,514,419</td>
</tr>
</tbody>
</table>

Releases from donor restricted net assets for the year ended December 31, 2020 and 2019 are as follows:

<table>
<thead>
<tr>
<th>Releases from restrictions:</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subject to the passage of time</td>
<td>$352,458</td>
<td>$207,610</td>
</tr>
<tr>
<td>Total releases from restrictions</td>
<td>$352,458</td>
<td>$207,610</td>
</tr>
</tbody>
</table>

8. Board Designated Net Assets

The board designated net assets are comprised of the following at December 31, 2020 and 2019:

<table>
<thead>
<tr>
<th>Without donor restrictions:</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Designated by the Board for:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Endowment</td>
<td>$365,582,800</td>
<td>$335,502,491</td>
</tr>
</tbody>
</table>

9. Endowment Funds

Endowment net asset composition by type of fund as of December 31, 2020 and 2019 is as follows:

<table>
<thead>
<tr>
<th>Donor Advised</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>$26,469,327</td>
<td>$22,176,045</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>$30,882,925</td>
<td>$3,996,531</td>
</tr>
<tr>
<td>Total</td>
<td>$37,352,252</td>
<td>$26,172,576</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Charitable Trusts</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>767,908</td>
<td>704,466</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>767,908</td>
<td>704,466</td>
</tr>
<tr>
<td>Total</td>
<td>1,535,816</td>
<td>1,409,932</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Designated</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>46,082,759</td>
<td>22,480,602</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>41,734,700</td>
<td>22,478,899</td>
</tr>
<tr>
<td>Total</td>
<td>87,817,459</td>
<td>44,963,499</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Field-of-Interest</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>40,157,210</td>
<td>35,906,545</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>46,246,901</td>
<td>41,734,700</td>
</tr>
<tr>
<td>Total</td>
<td>86,393,511</td>
<td>77,641,245</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Scholarship</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>25,382,406</td>
<td>22,478,899</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>21,157,210</td>
<td>22,478,899</td>
</tr>
<tr>
<td>Total</td>
<td>46,539,616</td>
<td>44,957,798</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Unrestricted</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>2,911,478</td>
<td>2,498,602</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>36,467,148</td>
<td>36,467,148</td>
</tr>
<tr>
<td>Total</td>
<td>39,378,626</td>
<td>38,965,748</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Operating</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>2,210,194</td>
<td>1,986,750</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>2,911,478</td>
<td>2,498,602</td>
</tr>
<tr>
<td>Total</td>
<td>5,121,672</td>
<td>4,485,352</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Special Project</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>7,499,688</td>
<td>7,499,688</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>7,499,688</td>
<td>7,499,688</td>
</tr>
<tr>
<td>Total</td>
<td>14,999,376</td>
<td>14,999,376</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Supporting Organizations</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>222,349,426</td>
<td>201,221,262</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>130,849</td>
<td>123,171</td>
</tr>
<tr>
<td>Total</td>
<td>222,480,275</td>
<td>201,344,433</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Endowment Funds</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>With Donor Restrictions</td>
<td>$365,582,800</td>
<td>$335,502,491</td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>$371,039,297</td>
<td>$5,061,079</td>
</tr>
<tr>
<td>Total</td>
<td>$340,563,570</td>
<td>$340,563,570</td>
</tr>
</tbody>
</table>
9. **Endowment Funds (Continued)**

Total net asset composition by type of fund as of December 31, 2020 and 2019 is as follows:

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Endowment Funds</strong></td>
<td>$365,682,800</td>
<td>$5,456,497</td>
<td>$371,039,297</td>
<td>$335,502,491</td>
<td>$5,061,679</td>
<td>$340,563,670</td>
</tr>
<tr>
<td>(from table on previous page)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Non-Endowment Funds</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donor Advised</td>
<td>64,960,568</td>
<td>257,776</td>
<td>65,118,344</td>
<td>69,576,779</td>
<td>399,680</td>
<td>69,976,459</td>
</tr>
<tr>
<td>Designated</td>
<td>275,360</td>
<td></td>
<td>275,360</td>
<td>397,315</td>
<td>-</td>
<td>397,315</td>
</tr>
<tr>
<td>Field-of-Interest</td>
<td>2,946,379</td>
<td></td>
<td>2,946,379</td>
<td>3,246,059</td>
<td>-</td>
<td>3,246,059</td>
</tr>
<tr>
<td>Scholarship</td>
<td>73,341</td>
<td></td>
<td>73,341</td>
<td>82,033</td>
<td>-</td>
<td>82,033</td>
</tr>
<tr>
<td>Unrestricted</td>
<td>950,412</td>
<td></td>
<td>950,412</td>
<td>772,765</td>
<td>-</td>
<td>772,765</td>
</tr>
<tr>
<td>Operating</td>
<td>135,139</td>
<td></td>
<td>135,139</td>
<td>39,589</td>
<td>-</td>
<td>39,589</td>
</tr>
<tr>
<td>Special Project</td>
<td>2,953</td>
<td></td>
<td>2,953</td>
<td>7,503</td>
<td>-</td>
<td>7,503</td>
</tr>
<tr>
<td><strong>Total Non-Endowment Funds</strong></td>
<td>111,265,313</td>
<td>324,908</td>
<td>111,590,221</td>
<td>103,797,856</td>
<td>453,340</td>
<td>104,251,196</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>$476,848,113</td>
<td>$5,781,405</td>
<td>$482,629,518</td>
<td>$439,300,347</td>
<td>$5,514,419</td>
<td>$444,814,766</td>
</tr>
</tbody>
</table>

Changes in endowment net assets for the years ended December 31, 2020 and 2019 are as follows:

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Endowment net assets at December 31, 2018</strong></td>
<td>$271,515,532</td>
<td>$3,728,606</td>
<td>$275,244,138</td>
</tr>
<tr>
<td>Change in endowed status</td>
<td>(8,173)</td>
<td>-</td>
<td>(8,173)</td>
</tr>
<tr>
<td>Contributions</td>
<td>17,712,737</td>
<td>60,734</td>
<td>17,773,471</td>
</tr>
<tr>
<td>Other income</td>
<td>14,204</td>
<td>-</td>
<td>14,204</td>
</tr>
<tr>
<td>Investment income</td>
<td>5,281,382</td>
<td>24,205</td>
<td>5,305,587</td>
</tr>
<tr>
<td>Net unrealized and realized gain on investments</td>
<td>48,894,147</td>
<td>172,450</td>
<td>49,066,597</td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>-</td>
<td>1,091,119</td>
<td>1,091,119</td>
</tr>
<tr>
<td>Grants made</td>
<td>(6,751,810)</td>
<td>-</td>
<td>(6,751,810)</td>
</tr>
<tr>
<td>Administrative and investment fees</td>
<td>(1,372,709)</td>
<td>(13,435)</td>
<td>(1,386,144)</td>
</tr>
<tr>
<td>Transfers to/from other funds</td>
<td>429,171</td>
<td>-</td>
<td>429,171</td>
</tr>
<tr>
<td>Other expenses</td>
<td>(211,990)</td>
<td>(2,600)</td>
<td>(214,590)</td>
</tr>
<tr>
<td><strong>Endowment net assets at December 31, 2019</strong></td>
<td>335,502,491</td>
<td>5,061,679</td>
<td>340,563,670</td>
</tr>
<tr>
<td>Change in endowed status</td>
<td>(9,094,475)</td>
<td>-</td>
<td>(9,094,475)</td>
</tr>
<tr>
<td>Contributions</td>
<td>4,838,600</td>
<td>-</td>
<td>4,838,600</td>
</tr>
<tr>
<td>Other income</td>
<td>24,673</td>
<td>-</td>
<td>24,673</td>
</tr>
<tr>
<td>Investment income</td>
<td>4,912,603</td>
<td>22,153</td>
<td>4,934,756</td>
</tr>
<tr>
<td>Net unrealized and realized gain on investments</td>
<td>38,058,067</td>
<td>146,933</td>
<td>38,205,000</td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>-</td>
<td>388,257</td>
<td>388,257</td>
</tr>
<tr>
<td>Grants made</td>
<td>(7,161,000)</td>
<td>-</td>
<td>(7,161,000)</td>
</tr>
<tr>
<td>Administrative and investment fees</td>
<td>(1,532,794)</td>
<td>(13,826)</td>
<td>(1,546,620)</td>
</tr>
<tr>
<td>Transfers to/from other funds</td>
<td>436,622</td>
<td>(144,848)</td>
<td>291,774</td>
</tr>
<tr>
<td>Other expenses</td>
<td>(401,987)</td>
<td>(3,251)</td>
<td>(405,238)</td>
</tr>
<tr>
<td><strong>Endowment net assets at December 31, 2020</strong></td>
<td>$365,582,800</td>
<td>$5,456,497</td>
<td>$371,039,297</td>
</tr>
</tbody>
</table>
9. **Endowment Funds (Continued)**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Foundation to retain as a fund of perpetual duration. The Foundation considers a fund to be underwater if the fair value of the fund is less than the original value of the initial and subsequent gift amounts donated to the fund. The Foundation has interpreted UPMIFA to permit spending from underwater funds in accordance with prudent measures required by law. From time to time, the fair value of assets associated with individual endowment funds may fall below the gift amount. These deficiencies resulted from 1) unfavorable market fluctuations that occurred shortly after the investment of new contributions or 2) historical changes to a fund's endowment status and appropriation for certain programs deemed prudent by the governing board. For the year ended December 31, 2020, the Foundation had no endowment funds with donor restrictions that were underwater.

10. **Split-Interest Agreements**

The Foundation administers various charitable remainder trusts. A charitable remainder trust provides for the payment of distributions to the grantor or other designated beneficiaries over the trust's term (usually the designated beneficiary's lifetime). At the end of the trust's term, the remaining assets are available for the Foundation's use. The portion of the trust attributable to the present value of the future benefits to be received by the Foundation is recorded in the financial statements as a temporarily restricted contribution in the period the trust is established. Assets held in charitable remainder trusts are reported at fair value in the financial statements and totaled $1,284,956 and $1,209,357 at December 31, 2020 and 2019, respectively. On an annual basis, the Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future payments ($517,048 and $504,890 at December 31, 2020 and 2019, respectively) is calculated using a discount rate applied at the time of the contribution and applicable mortality tables. The present value of estimated future remainder interest benefits was $767,908 and $704,467 at December 31, 2020 and 2019, respectively.

The Trinity Health Foundation of East Tennessee (a supporting organization) administers a gift annuity program. Assets held in the gift annuity program are reported at fair value in the financial statements and totaled $257,179 and $239,590 at December 31, 2020 and 2019, respectively. On an annual basis, the Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future payments ($190,048 and $185,930 at December 31, 2020 and 2019, respectively) is calculated using a discount rate applied at the time of the contribution and applicable mortality tables. The present value of estimated future remainder interest benefits was $67,131 and $53,660 at December 31, 2020 and 2019, respectively.

11. **Agency Endowments**

The Foundation and its supporting organizations are recipients of financial assets transferred to and owned by the Foundation for the benefit of other unrelated organizations. These amounts are reported as liability for amounts held for others in the financial statements. These agency endowment funds had a combined value of $42,474,554 and $37,955,164 as of December 31, 2020 and 2019, respectively.
12. **Liquidity**

The Foundation’s assets without donor restrictions available within one year of the balance sheet date for general expenditures are as follows:

<table>
<thead>
<tr>
<th></th>
<th>Cash and Cash Equivalents</th>
<th>General and Receivables</th>
<th>Pledges Receivable</th>
<th>Investment Accounts</th>
<th>Spending Rate Distributions</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>East Tennessee Foundation</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non-endowed fund assets excluding donor advised funds</td>
<td>$4,125,585</td>
<td>$ -</td>
<td>$20,000,000</td>
<td>$1,757,174</td>
<td>$80,587</td>
<td>$25,963,346</td>
</tr>
<tr>
<td>Non-endowed donor advised fund assets</td>
<td>11,264,153</td>
<td>90,363</td>
<td>-</td>
<td>27,785,017</td>
<td>-</td>
<td>39,139,533</td>
</tr>
<tr>
<td>Endowed funds</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>4,444,100</td>
<td>4,444,100</td>
</tr>
<tr>
<td>Split-interest agreements</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>80,587</td>
<td>80,587</td>
</tr>
<tr>
<td>Supporting Organizations</td>
<td>4,137,303</td>
<td>-</td>
<td>210,929</td>
<td>8,743,945</td>
<td>4,558,074</td>
<td>17,851,251</td>
</tr>
<tr>
<td><strong>Foundation and Supporting Organizations</strong></td>
<td>$19,527,041</td>
<td>$90,363</td>
<td>$20,210,929</td>
<td>$38,286,136</td>
<td>$9,164,348</td>
<td>$87,278,817</td>
</tr>
</tbody>
</table>

Foundation management structures its financial assets to be available as general expenditures, liabilities, and other obligations come due and to be able to allocate from its endowment funds sufficient amounts for grantmaking. The Foundation invests excess cash in short-term investments, certificates of deposit, and money market funds.

For its operations, the Foundation defers the use of interest earned in a year until the next year so that a reliable amount can be budgeted. In addition, any annual operating surplus is added to an operating reserve. As of December 31, 2020, the operating reserve was $516,630. This is a governing board designated fund with the objective of setting at least three to four months of the annual operating budget aside to be drawn upon in the event of an immediate liquidity need. The Foundation also holds two endowment funds totaling $2,210,194 to specifically provide an annual source of revenue for the Foundations operations.

The Foundation holds assets in non-endowed funds, of which $39,139,533 is available from donor advised funds and, as such, can be used for grantmaking based on donor recommendations. Endowment funds are restricted for specific purposes and are invested to maintain their value over time while providing an annual spending amount to support grantmaking.

The Foundation’s supporting organizations hold non-endowed and endowed assets, depending on each organization’s governing documents and designations by its board of directors. Non-endowed assets are generally available for distribution or expenditure, and endowed funds are invested to yield adequate income for board-approved expenditures and grantmaking (See footnote 1. Endowment and Investment Spending Polices on pages 11 - 12).
EAST TENNESSEE FOUNDATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

13. Concentration of Credit Risk

The Clayton Foundation (a supporting organization) has cash deposits and a certificate of deposit at a bank that exceeded FDIC coverage amounts by $10,174,533 at December 31, 2020. The 4th Purpose Foundation (a supporting organization) has cash deposits at a bank that exceeded FDIC coverage amounts by $955,862 at December 31, 2020.

14. Administrative Fees

The Foundation charges most funds and supporting organizations administrative fees to defray the costs required to administer and manage the various funds and supporting organizations of East Tennessee Foundation. The amount of administrative fees paid by trust funds and supporting organizations to the operating fund for the years ended December 31, 2020 and 2019 totaled $1,772,988 and $1,519,640, respectively.

15. Subsidiary Organizations

The 4th Purpose Foundation, a supporting organization of East Tennessee Foundation, owns 100% of 4th Purpose Realty, LLC. The LLC owns a 24,000 square foot office/warehouse building and 3.35 acres of land in Winston Salem, NC and land and a building in Knoxville, TN.

16. Paycheck Protection Program

On April 16, 2020, the Foundation was granted a loan from the Small Business Administration (SBA) through Truist Bank in the amount of $255,900, pursuant to the Paycheck Protection Program (PPP) under Division A, Title I of the Cares Act, which was enacted March 27, 2020. In accordance to the terms of the PPP, the loan was used for qualifying expenses. On May 20, 2021, the Foundation was notified by the SBA that the loan was forgiven. As such, no repayment schedule has been set up for this loan.

On April 29, 2020, the Women’s Fund of East Tennessee, a supporting Organization of the Foundation, was granted a loan from the SBA through Pinnacle Bank in the amount of $36,617, pursuant to the Paycheck Protection Program (PPP) under Division A, Title I of the Cares Act, which was enacted March 27, 2020. In accordance to the terms of the PPP, the loan was used for qualifying expenses. On June 15, 2021, the Women’s Fund was notified by the SBA that the loan was forgiven. As such, no repayment schedule has been set up for this loan.

17. Operating Leases

The Foundation is currently in a lease agreement beginning April 2015 for a term of fifteen years through March 2030. Rent payments escalate on an annual basis under this lease.

Rental expense for these leases for the years ended December 31, 2020 and 2019 was $263,888 and $247,591, respectively.
17. Operating Leases (Continued)

Future minimum lease payments are as follows:

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>To be paid in 2021</td>
<td>$252,772</td>
</tr>
<tr>
<td>To be paid in 2022</td>
<td>264,808</td>
</tr>
<tr>
<td>To be paid in 2023</td>
<td>272,833</td>
</tr>
<tr>
<td>To be paid in 2024</td>
<td>284,870</td>
</tr>
<tr>
<td>To be paid in 2025</td>
<td>296,907</td>
</tr>
<tr>
<td>To be paid in thereafter</td>
<td>1,386,232</td>
</tr>
<tr>
<td>Total</td>
<td>$2,758,422</td>
</tr>
</tbody>
</table>

18. Component Funds of the Foundation

Donors establish funds at the Foundation to serve a wide variety of charitable purposes. These funds are managed separately for accounting, grantmaking, and reporting purposes; however, fund assets are commingled in investments to achieve economies of scale and wide diversification. As of December 31, 2020, the Foundation held 476 component funds.

UNRESTRICTED FUNDS

Unrestricted funds are "opportunity" funds, allowing the Foundation board and staff to make strategic grants when opportunities arise. Unlike most Foundation funds, they are not restricted to a particular county, cause, or nonprofit. Unrestricted funds allow strategic delivery of charitable dollars which provide maximum benefit for East Tennessee.

As of December 31, 2020, the Foundation held the following 8 unrestricted funds:

- Anna G. Schmidt and Barbara M. Landauer Endowment Fund
- Ira O. Johnson Memorial Fund
- Marilyn L. Frank Opportunity Fund
- Morton Foundation Unrestricted Fund
- MTHM Opportunity Fund
- Natalie Leach Haslam Fund
- Opportunity Endowment Fund
- Paul O. Dore, Jr., and Betty B. Dore Unrestricted Fund

FIELD-OF-INTEREST FUNDS

Field-of-Interest Funds support a competitive grantmaking process in broad charitable areas such as arts and culture, affordable housing, women and children, education, or youth-at-risk. These funds allow the Foundation flexibility in serving a particular need that matches donors' interests.

As of December 31, 2020, the Foundation held the following 28 field-of-interest funds:

- Affordable Housing Trust Fund
- Arts Fund for East Tennessee
18. Component Funds of the Foundation (Continued)

FIELD-OF-INTEREST FUNDS (Continued)

Boyd Youth Education Fund
Butterfly Endowment Fund
Butterfly Fund
Dr. J. G. Hawkins Memorial Fund
Economic Development Fund for East Tennessee
Frederic and Dorothea King Cady Memorial Trust
Harry W. and Carolyn W. Galbraith Memorial Fund
Healthy Tennessee Fund
Hope in Action Fund
Jefferson Health Care Foundation Fund
John D. Ogle Cerebral Palsy Research Fund
Katherine Davis Moore and Mary Elizabeth (Betty) Davis Foundation
KiMe Fund
Kingston Worker Assistance Fund
Kuiper K9 Fund
Leadership Education Fund
Literacy Endowment for East Tennessee
Lydia Seilez Memorial Fund
Mount Rest Fund
Neighbor to Neighbor Disaster Relief Fund
Pat Summit Foundation Fund
Respiratory Disease Fund
The Honorable Thomas G. and Mrs. Joan B. Hull Charitable Fund
Wildlife Preservation Endowment
Youth Endowment Foster Care Scholarship Fund
Youth Endowment Fund

COUNTY AFFILIATE FUNDS

Affiliate funds are funds that support charitable programs and organizations in a particular city and/or county. The bulk of the fundraising for and grantmaking by these funds is done by each fund's advisory board which consists of individuals who are local to the community served. In essence, each of these funds operates as a small community foundation for the particular county or area they serve, but each is a component fund of the Foundation, thereby facilitating local philanthropy services to the various communities throughout our service region. As of December 31, 2020, the Foundation held 23 funds for the following 22 affiliate funds:

Blount Community Fund
Campbell Enhancement Fund
Clinch-Powell Community Fund
Cocke County Fund
Elizabethton/Carter County Community Foundation
18. Component Funds of the Foundation (Continued)

COUNTY AFFILIATE FUNDS (Continued)

Fund for Greene County
  Fund for Greene County Operating Endowment
  John M. Jones, III Memorial Fund for Greene County
Hamblen County Community Fund
John D. Grubb and Louise G. Sumner Fund for Monroe County
Johnson County Community Foundation
  Harley H. and Margaret M. Wachs Youth Leadership Fund
Kingsport Community Foundation Fund
Loudon County Community Fund
McMinn Community Fund
Norris Area Community Foundation
Oak Ridge Fund for Achieving Community Excellence
Rogersville/Hawkins County Education Fund
Sevier County Community Fund
Tellico Community Foundation
Unicoi County Fund
Union County Community Foundation
Washington County Community Foundation

SCHOLARSHIP AND AWARD FUNDS

Scholarship funds provide competitive scholarship programs for students to obtain post-secondary education. These funds memorialize a family member, commemorate a graduating class, assist with a particular field of study, benefit students from disadvantaged areas, support students from a particular county, and more.

As of December 31, 2020, the Foundation held the following 75 scholarship and award funds:

Abbie Jane Harper Memorial Scholarship Fund
Angie Grubb Scholarship Fund
Aunt Betty’s Technical Career Scholarship Fund
B & W Y-12 Scholarship Fund
Barbara G. Kirkpatrick Memorial Scholarship Fund
Brandy Maples Memorial Scholarship Fund
Brilla Mallicoat Young Scholarship Fund
Brittany Johnson Memorial Fund
Butterfly Fund Memorial Scholarship
Calvin Howard Agricultural Scholarship Fund
Camp 76 Scholarship Fund
Candace Mast Veterinary Medicine Scholarship Fund
Carrie E. (Wolf) McConnell Memorial Scholarship Fund
Cherish the Child Legacy Fund
Coach Jack Blair Scholarship Fund
Colonel Kurt Davis Veteran’s Scholarship Fund
Craighead Limestone Scholarship Fund
18. Component Funds of the Foundation (Continued)

SCHOLARSHIP AND AWARD FUNDS (Continued)

Debbie Van Cleave Scholarship Fund
Dorsey and Betty King Scholarship Fund
Dr. Richard Forrest and Ella Dudney Kelsey Memorial Scholarship Fund
E. E. Perry Scholarship Fund
Ed Frazier Memorial Scholarship Fund
Elizabeth Hope Marlette Memorial Scholarship Fund
Ellyn Lancaster Scholarship Fund
Elman McCutchen Merritt Scholarship Fund
Gail Clay Scholarship Fund
Gordon W. and Agnes P. Cobb Scholarship Fund
Greene County Scholarship Fund
Gregory Weber Computer Science Scholarship Fund
Haley Elise Van Pelt Scholarship Fund
Harold W. Canfield Memorial Scholarship Fund
Howard H. Baker Medical Scholarship Fund
Hugh B. Martin Memorial Scholarship Fund
Jack F. and Edith Updyke Harmon Scholarship Fund
James K. Goldston INFOSEC Scholarship Fund
Joe R. and Kathy K. May Scholarship Fund
John D. Grubb and Louise G. Sumner Fund for Monroe County Scholarship Fund
John H. and Carol R. Evans Choral Music Scholarship Fund
Johnson County Education Growth Scholarship Fund
Johnson County Scholarship Fund
Josey Baker Memorial Scholarship Fund
Karolyn King Carter Scholarship Fund
KBA Scholarship Fund (Knoxville Business Association)
KFOA Scholarship Fund (Knoxville Football Officials Association)
Knox Central High Class of ’50 Alumni Association Scholarship Fund
Knox Central High Class of ’50 Alumni Association Scholarship Fund #2
Lawrence Strader Boy Scouts of America Scholarship Fund
Logan Chittum Heck Scholarship Fund
Lori Blankenship Scholarship Fund
Mary C. & Joe A. Hollingsworth, Sr. Scholarship Fund
McMinn County High School Alumni Fund
Michael Curtin Renaissance Student Memorial Scholarship Fund
Michael David Greene Scholarship Fund
Mickey Forrester Memorial Scholarship Fund
Miller/Vicars Scholarship Fund
Oak Ridge Rotary Club Brad Strum Memorial Scholarship Fund
Ollie and Floyd Sloan Scholarship Fund
R. G. and Ruth Crossno Scholarship Fund
Randall Stout Memorial Scholarship Fund
Reuben Louise Cates Mount and the Junior Service League of Maryville Memorial Scholarship Fund
Rotary Club of Oak Ridge College Founder’s Scholarship Fund
Ruby A. Brown Memorial Scholarship Fund
18. Component Funds of the Foundation (Continued)

SCHOLARSHIP AND AWARD FUNDS (Continued)

Second Presbyterian Church, Knoxville, 200th Anniversary Scholarship Fund
Spenser F. Powell Memorial Law Scholarship Fund
Stepping-Stone Scholarship Fund
Steven L. Coffey Memorial Scholarship Fund
Strader Family Fort Scott High School Scholarship Fund
Tammy Smith Memorial Scholarship Fund
Teen Town "Pride of the Hill" Scholarship Fund
Tennessee Judicial Conference Fund
Tennessee Sports Hall of Fame Jeff Byrd Memorial Scholarship
Thomas Duane Evans Memorial Animal Science Scholarship Fund
Valkyrie-Thor Scholarship in Theatre Arts Fund
Vanessa Williams Memorial Scholarship Fund
Vera and Lawrence Carson Scholarship Fund

DESIGNATED ENDOWMENT FUNDS

Designated funds let donors establish endowment funds for the benefit of their favorite charities. Designated endowments supply an ongoing source of support for East Tennessee's many nonprofit organizations and provide security and stability to enhance the good work of these organizations.

As of December 31, 2020, the Foundation held the following 68 designated endowment funds:

Amy Jane Reichert Ladley Memorial Fund
Anne P. Church Charitable Endowment Fund
Art Circle Public Library Sustaining Fund
Betty C. Hinton Fund
Bill and Nell Rice Missionary Fund
Blanche P. and Emmet P. Vaughn Memorial Fund
Bonnie P. Blackburn Joni and Friends Knoxville Fund
Byrd and King Jones Memorial Fund #1
Byrd and King Jones Memorial Fund #2
CAC Office on Aging Endowment Fund
Carter High School Alumni Foundation Fund (endowed) (Knox County)
Carter High School Alumni Foundation Fund (non-endowed) (Knox County)
Coger Robertson Memorial KHS Orchestra Fund
Community School of the Arts Endowment Fund
Condon S. and Betsey R. Bush Memorial Fund
David Meriwether Lovett Fund
Diane Jablonski Scholarship Endowment Fund
Dobyns-Bennett Baseball Foundation of Kingsport Fund (endowed)
Dobyns-Bennett Baseball Foundation of Kingsport Fund (non-endowed)
East Tennessee Historical Society Endowment Fund
East Tennessee Technology Access Center, Inc. Endowment Fund
Evelyn W. and Arthur G. Seymour Memorial Fund
Florence Crittenton Agency Endowment Fund/Julia Anspach
Frank B. and Martha F. Bird Joy of Music Fund
18. Component Funds of the Foundation (Continued)

DESIGNATED ENDOWMENT FUNDS (Continued)

Fulton High School Foundation Endowment Fund (Knox County)
Fulton High School Foundation Fund (non-endowed) (Knox County)
G. Wayne and Margaret S. Solomon Designated Fund
GKTA Designated Fund
Hayley Kerr Memorial Fund
Humane Society Fund
Interfaith Health Clinic Fund
Jablonski Family Memorial Fund
Jason and Eleanor Cox Fund
John and Elizabeth Bowen Fund
John H. and Carol R. Evans Fund
John L. and Ann B. VandeVate Education Fund
Johnny A. Grubb Sports Banquet Endowment
Johnson City Public Library Foundation Fund
Joseph Delaney Memorial Endowment Fund
Knoxville Symphony Society Endowment Fund
Lawrence Strader Sons of the Revolution Fund
Leadership Knoxville Class of 2019 Legacy Scholarship Fund
Marilyn Davis Music Scholarship Fund
Marilyn M. Dick Endowment Fund
Mark Hulsether McKee Memorial Jazz Endowment Fund
Mary H. Bogart Endowment Fund
Maryville College Scholarship Fund
Mr. and Mrs. Ned S. Williams Designated Fund
Nativity Pageant of Knoxville Endowment Fund
Nita H. Bowling Humane Society of the Tennessee Valley Fund
Oakley and Bruce Moody Fund
Oates Family Trust Fund
Paul O. Dore, Jr., and Betty B. Dore Community Benefit Fund
Paul O. Dore, Jr., and Betty B. Dore Scholarship Fund
Presbyterian Women's Fund for the Preschool of Second Presbyterian Church Scholarship
Recording for the Blind and Dyslexic Endowment Fund
Restoration House of East Tennessee Endowment Fund
Robert E. Goldstein Flower Fund
Russell O. and Fanny Ford Memorial Fund
Sharon Olson Social Ministry Fund
Stokely Special Arts Endowment Fund
Tennessee Homeless Animal Care Fund
Tennessee Overhill Heritage Association Endowment Fund
Thomas A. and Jean C. Ogle Designated Fund
Thomas M. and Murray (Midge) Ayres Knox Area Rescue Ministries Fund
Thomas M. and Murray (Midge) Ayres United Way of Greater Knoxville Fund
Thomas M. and Murray (Midge) Ayres Webb School of Knoxville Fund
Women's Fund of East Tennessee Endowment Fund
18. **Component Funds of the Foundation (Continued)**

**ORGANIZATION FUNDS**

These funds let nonprofit organizations establish endowment funds for their own benefit, supplying them with an ongoing source of support, security and stability.

As of December 31, 2020, the Foundation held the following 104 organization funds:

- ADFAC Bow Tie Fund (Aid to Distressed Families of Appalachian Counties)
- Appalachian RC&D Council Endowment Fund
- Appalachian Sustainable Development Endowment
- Arrowmont School of Arts and Crafts Agency Endowment Fund
- Arrowmont Settlement School of Arts and Crafts Endowment Fund
- Blount County SMILES Fund
- Blount Mansion Association Collections Endowment Fund
- Bob Gonia Scholarship Fund
- Boys and Girls Club of the Smoky Mountains Fund
- Boys and Girls Club of the Tennessee Valley Endowment Fund
- Campbell County High School Relief Fund
- Cancer Support Community - East Tennessee, Inc. Endowment Fund
- CASA Ninth Endowment Fund
- CASA of the Tennessee Heartland Fund
- Cherokee Health Systems Fund
- Children's Center of the Cumberlands Fund
- Children's Museum of Oak Ridge Agency Endowment Fund
- CISV Smoky Mountain Development Fund
- Clinch-Powell RC & D Council Agency Endowment Fund
- Community Health of East Tennessee Endowment Fund
- CONTACT Care Line Endowment Fund
- Dogwood Arts Festival Fund
- Dr. Alyene Reese Memorial Endowment Fund (Mountain Hope Good Shepherd Clinic)
- Dream Connection Fund
- East Tennessee Area Agency on Aging Fund
- East Tennessee Community Design Center Endowment Fund
- East Tennessee Economic Development Agency Fund
- East Tennessee Veterinary Medical Association Fund
- Emerald Youth Foundation Fund
- Emory Valley Center Organization Endowment Fund
- ETRLA Fund (East Tennessee Regional Leadership Association)
- Foothills Land Conservancy Inc. Fund
- Fort Kid Playground Endowment Fund
- Friends of Great Smoky Mountains National Park Endowment Fund
- Friends of Tennessee Babies Endowment Fund
- Friends of Betty Anne Jolly Norris Area Community Library
- Good Samaritan Legacy Fund (Good Samaritan Center of Loudon County)
18. Component Funds of the Foundation (Continued)

ORGANIZATION FUNDS (Continued)

Greene County Heritage Trust Endowment Fund
Greeneville Arts Council Endowment Fund
Greeneville Greene County History Museum Agency Endowment Fund
Headmaster's Scholarship Fund (Episcopal School of Knoxville)
Historic Middlebrook Preservation Trust Fund
Historic Rugby Endowment Fund
Interfaith Health Clinic Foundation Fund
James A. Haslam, II/Leadership Knoxville, Inc. Scholarship Fund
James White Fort Endowment Fund
Junior Achievement - Tri-Cities TN/VA Fund
Junior Achievement of East Tennessee Endowment Fund
Junior League of Kingsport Endowment Fund
KCARC Endowment Fund (ARC Knox County)
Kermit Tipton Scholarship Endowment Fund
King College Fund
Kingsport City Schools Education Foundation Fund
Knox County Retired Teachers Perpetual Scholarship Fund
Knox Heritage Preservation Fund
Knoxville Academy of Medicine Alliance Philanthropic Endowment Fund
Knoxville Area Urban League Fund
Knoxville Botanical Gardens and Arboretum Endowment Fund
Knoxville Chapter of the American Marketing Association Eagle Endowment Fund
Knoxville College Endowment Fund
Knoxville Community Recreation Band Advancement Group Fund
Knoxville Habitat for Humanity Fund
Knoxville Montessori Goddard Scholarship Endowment Fund
Knoxville Museum of Art Agency Endowment Fund
Knoxville Museum of Art Endowment Fund
Knoxville Opera Legacy Fund
Knoxville Zoo Fund
Legacy Parks Foundation Endowment Fund
Legal Aid of East Tennessee Endowment Fund
Little Theatre of Greeneville Memorial Endowment Fund
Martin Trust
Maryville City Schools Foundation, Inc. Endowment Fund
Metropolitan Drug Commission Endowment Fund
Monroe County United Way Endowment Fund
Mooresburg Community Association Organization Endowment Fund
Newport Theatre Guild Endowment Fund
Old Gray Cemetery Endowment Fund
Ronald McDonald House Endowment Fund
Ronald McDonald House Endowment Fund #2
Rose Center and Council for the Arts Endowment Fund
Rotary Club of Kingsport Foundation Endowment Fund
Rotary Club of Knoxville Foundation Scholarship Fund
Sarah Moore Green Foundation, Inc. Endowment Fund
18. **Component Funds of the Foundation (Continued)**

**ORGANIZATION FUNDS (Continued)**

SASEF Endowment Trust Fund (Southern Appalachian Science and Engineering Fair)
Second Harvest Food Bank Fund
Sevier County High School Foundation Endowment Fund
Shangri-La Therapeutic Academy of Riding ("STAR") Endowment Fund
Smoky Mountain Ani-Meals on Wheels Fund
Smoky Mountain Meals on Wheels Fund
Tennessee Geographic Alliance Fund
Thrive Endowment Fund
United Way of Anderson County Endowment Fund
United Way of Greater Kingsport, Inc. Endowment Fund
United Way of Greater Knoxville, Inc. Endowment Fund
United Way of Greene County Endowment Fund
United Way of Loudon County Opportunity Endowment Fund
Volunteer Ministry Center, Inc. Endowment Fund
WDVX Endowment Fund
Webb School of Knoxville Fund
Weekend Academy Chattanooga Agency Endowment Fund
Weekend Academy Knoxville Agency Endowment Fund
Westside Unitarian Universalist Church Endowment Fund at East Tennessee Foundation
WordPlayers Fund
YMCA of East Tennessee Endowment Fund

**DONOR ADVISED FUNDS**

Donor Advised funds offer donors the most flexibility and involvement in their giving. Many donors choose a donor advised fund over a family foundation because of the administrative ease and lower cost. Donors also enjoy the opportunity to teach philanthropy to their children, both by example and by involving the family in grantmaking. Donors benefit from the Foundation staff's knowledge of the needs and opportunities for giving in East Tennessee. As of December 31, 2020, the Foundation held 162 donor advised funds.

**OPERATING FUNDS**

Operating funds provide an ongoing source of support for the operations of the Foundation.

As of December 31, 2020, the Foundation held the following 3 operating funds:

Fowler Operating Endowment Fund
John M. Jones, III Operating Endowment Fund
Operating Fund
18. Component Funds of the Foundation (Continued)

CHARITABLE REMAINDER TRUSTS

Charitable Remainder Trusts provide an income for the donor or a family member while providing an up-front tax deduction for the remainder that will be left to the Foundation. Charitable Lead Trusts provide payments to the Foundation for a period of years with the remainder going back to the donor or family members. Trusts are drawn up by donors’ attorneys, but Foundation staff can assist in determining tax savings and the amount of income available to donors. As with other types of gifts, trust assets can establish any type of fund within the Foundation and can be used to benefit the causes specified by the donor. The Foundation was trustee during 2020 for 4 charitable remainder trusts.

SPECIAL PROJECT FUNDS

As of December 31, 2020, the Foundation held the following 1 special project funds:

Englewood Water Tower Preservation Fund

19. Supporting Foundations

Supporting foundations are separate 501(c)(3) organizations that qualify as public charities because they have a close relationship with other publicly supported section 501(c)(3) organizations. To be categorized as a public charity, supporting organizations are described in Section 509(a)(3) of the Internal Revenue Code, and must have a particular type of structural relationship with the supported organization. The Foundation’s supporting organizations, as below listed, are classified as Type 1 supporting organizations, whereby they must be operated, supervised or controlled by the supported organization. To that end, the Foundation’s Board of Directors appoints a majority of the board members of each of the supporting organizations.

The Foundation’s supporting organizations operate as separate nonprofit entities established by trust or charter; however, these organizations have been consolidated with the Foundation in these financial statements. The Foundation had the following supporting foundations as of December 31, 2020:

The Clayton Foundation was created in 2003 by Jim Clayton for the perpetual benefit of present and future generations of Tennesseans. Its mission is to support and build strong, vibrant communities, by enhancing the quality of life through the funding of programs in the areas of youth, education, arts and human services.

The East Tennessee Supporting Foundation was created in 1994 to accept gifts of real estate for East Tennessee Foundation.

The Education Consumers Foundation was created in 2005 to advance the interests of parent groups, school boards, college trustees, legislative committees and civic organizations by gathering and disseminating information about education policy and practice.

The 4th Purpose Foundation was created in 2019 as a catalyst to make prison a place of transformation.
19. Supporting Foundations (Continued)

The **Knoxville Jewish Community Family of Funds** (KJCFF) was created as a supporting organization in 1999 to support and enhance the aims and goals of the Jewish community in East Tennessee and contribute to the quality of life and culture in the U.S. As of December 31, 2020, KJCFF held 92 component funds.

The following is a listing of all KJCFF funds as of December 31, 2020:

**Donor Advised Funds**

KJCFF held 26 donor advised funds as of December 31, 2020.

**B'naï Tzedek Youth Donor Advised Funds**

The B'naï Tzedek program is a youth philanthropy program whereby participating youth direct gifts to their donor advised funds in conjunction with their bar or bat mitzvahs. These gifts are matched by an individual donor and by the youth's congregation. They participate in philanthropy activities and meet as a group to decide on grants. There were 29 B'naï Tzedek funds held on December 31, 2020.

**Designated Funds**

- Rosenthal Environment Fund for the benefit of Heska Amuna Synagogue
- Debra and Irwin Gordon Fund for the benefit of Knoxville Jewish Alliance
- Dewey Reich Chesed Shel Emet Fund for the benefit of Knoxville Jewish Alliance
- Fribourg-Brunschwig Holocaust Memorial Education Fund for the benefit of Knoxville Jewish Alliance

**Unrestricted Fund**

- Knoxville Jewish Community Family of Funds Unrestricted Fund

**Organization Endowment Funds**

**Funds for the benefit of Heska Amuna Synagogue:**

- Bradley Sturm Memorial Fund
- Bryan Merrell Memorial Fund
- Cohen-Presser Designated Fund
- Heska Amuna Educational Enrichment Fund
- Heska Amuna Educators Supplement Fund
- Heska Amuna Religious School Capital Fund
- Heska Amuna Sisterhood General Fund
- Heska Amuna Sisterhood Judaica Shop Fund
- Heska Amuna Synagogue 2019 Fund
- Heska Amuna Synagogue Building Assessment Fund
- Heska Amuna Synagogue Cemetery Fund
- Sylvia Robinson Memorial Fund
- Zelda & Miles Siegel Flower Fund
19. Supporting Foundations (Continued)

Knoxville Jewish Community Family of Funds (Continued)

Organization Endowment Funds (Continued)

Fund for the benefit of the Jewish Congregation of Oak Ridge:

Frances Sturm Cultural Fund of the Jewish Congregation of Oak Ridge

Funds for the benefit of Knoxville Jewish Alliance:

Abe Collins Cultural Fund Alliance Opportunity Fund
Alice Greenberg Fund
Allen Rosen Education Fund
Alliance Opportunity Fund
Arnstein Jewish Community Center Endowment Fund
Ben and Pearl Zwick Fund
Dr. Bernard S. Rosenblatt Fund
David Blumberg Young Leadership Award Fund
Gordon Brown Youth Recreation Fund
Hannah and Raymond Landsberger Preschool Fund
Herb and Elise Jacobs Fund
Jewish Family Service Fund
KJA Director’s Fund
Miles and Zelda Siegel Fund for Knoxville’s Jewish Elderly
Milton Collins Cultural Fund
Sam and Esther Rosen Friendshippers Fund
Sam and Millie Gelber Fund for Jewish Immigrants
William “Bill” Brody Fund
Zelda and Max M. Morrison Cultural Enrichment Fund
Zionist Organization Fund

Funds for the benefit of the Stanford Eisenberg Knoxville Jewish Day School:

Harold and Ida Markman Endowment Fund for Education
KJDS Fund
Lucas and Debbie Richman Endowment Fund for the Arts
Preschool at AJCC Capital Fund
Sternfels Family Knoxville Jewish Day School Tuition Aid Fund

The Ted and Drama Russell Family Foundation was established as a supporting organization in 2014 to provide for the physical, mental, and spiritual needs of the residents of Knox County and the surrounding eight counties. Priorities in grantmaking include hunger and poverty, higher education and vocational training, and education and enrichment programs for children.
19. Supporting Foundations (Continued)

The Trinity Health Foundation of East Tennessee was created in 2011 through the sale of Mercy Health Partners to a for-profit entity. Assets of the Mercy Health Partners Foundation were retained for charitable purposes, and a new organization was created as a supporting organization of East Tennessee Foundation. Trinity Health Foundation’s purpose is to foster, encourage and support efforts to improve the physical, emotional and spiritual health of the people of East Tennessee.

The following is a listing of all Trinity Health Foundation of East Tennessee projects and funds held at December 31, 2020:

- Cancer General Fund
- Heart General Fund
- Hospice General Fund
- Seniors General Fund
- E. Stokely Moore Nursing Fund
- Foundation General Fund
- Don Mirts Cancer Center Fund
- MJ Beasley Nursing Scholarship Fund
- Lynn French Blake, M.D. Lab Endowment Fund
- Lynn & Georgia Blake Endowment Fund
- Dwight & Gloria Kessel Nursing Scholarship Endowment Fund
- Dr. David H. Waller Memorial Fund
- Silver Lamp Nursing Awards Fund

The Women's Fund of East Tennessee was established as a supporting organization in 2015 for charitable purposes. Its purpose is to foster, encourage, and support efforts as a catalyst to transform the lives of low-income women and girls in East Tennessee.

20. Subsequent Events

Subsequent events were evaluated through November 5, 2021, which is the date the financial statements were available to be issued.
SUPPLEMENTARY INFORMATION
EAST TENNESSEE FOUNDATION

COMBINING STATEMENT OF FINANCIAL POSITION BY ORGANIZATION AND FUND TYPE

December 31, 2020

<table>
<thead>
<tr>
<th>Fund Types</th>
<th>Donor Advised</th>
<th>Charitable Trust</th>
<th>Designated</th>
<th>Field of Interest</th>
<th>Agency Endowments</th>
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</thead>
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<td>Assets:</td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
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<td>$(1,447.47)</td>
<td>$248,540.73</td>
<td>$1,613,652.41</td>
<td>$(41,854.96)</td>
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<tr>
<td>Accounts receivable, net</td>
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<td>-</td>
<td>-</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unconditional promises to give</td>
<td>84,735,464.21</td>
<td>-</td>
<td>165,142.00</td>
<td>36,055.25</td>
<td>41,161.92</td>
</tr>
<tr>
<td>Loans and note receivable, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>166,417.90</td>
<td>-</td>
</tr>
<tr>
<td>Investments</td>
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<td>1,286,338.94</td>
<td>31,108,577.48</td>
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<td>Other assets</td>
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<td>65.00</td>
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<td>-</td>
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<td>Internal fund balances</td>
<td>(15,000,000.00)</td>
<td>-</td>
<td>15,000,000.00</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>38,100.00</td>
<td>-</td>
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<tr>
<td>Total assets</td>
<td>$136,658,269.15</td>
<td>$1,284,956.47</td>
<td>$46,522,260.21</td>
<td>$43,514,762.44</td>
<td>$39,723,081.41</td>
</tr>
</tbody>
</table>

Liabilities and net assets:

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>Donor Advised</th>
<th>Charitable Trust</th>
<th>Designated</th>
<th>Field of Interest</th>
<th>Agency Endowments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Loans/notes payable</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Grants payable</td>
<td>40,657,000.00</td>
<td>-</td>
<td>-</td>
<td>411,173.02</td>
<td>34,200.00</td>
</tr>
<tr>
<td>Annuity/unitrust liability</td>
<td>-</td>
<td>517,047.98</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Liability for amounts held for others</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>39,688,881.41</td>
<td>39,723,081.41</td>
</tr>
<tr>
<td>Total liabilities</td>
<td>40,657,000.00</td>
<td>517,047.98</td>
<td>-</td>
<td>411,173.02</td>
<td>39,723,081.41</td>
</tr>
</tbody>
</table>

Net assets -

| Without donor restrictions | 91,349,894.56 | -               | 46,358,118.21 | 43,103,589.42  | -                |
| With donor restrictions   | 4,651,374.59  | 767,908.49      | 164,142.00    | -                | -                |
| Total net assets          | 96,001,269.15 | 767,908.49      | 46,522,260.21 | 43,103,589.42  | -                |

Total liabilities and net assets

<table>
<thead>
<tr>
<th>Donor Advised</th>
<th>Charitable Trust</th>
<th>Designated</th>
<th>Field of Interest</th>
<th>Agency Endowments</th>
</tr>
</thead>
<tbody>
<tr>
<td>$136,658,269.15</td>
<td>$1,284,956.47</td>
<td>$46,522,260.21</td>
<td>$43,514,762.44</td>
<td>$39,723,081.41</td>
</tr>
</tbody>
</table>

(Continued)
<table>
<thead>
<tr>
<th>Fund Types</th>
<th>Special Projects</th>
<th>Scholarships</th>
<th>Unrestricted</th>
<th>Operating</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$2,952.72</td>
<td>$90,689.14</td>
<td>$214,071.30</td>
<td>$308,582.82</td>
<td>$3,142,452.26</td>
</tr>
<tr>
<td>Accounts receivable, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$7,166.31</td>
<td>97,528.84</td>
</tr>
<tr>
<td>Unconditional promises to give</td>
<td>-</td>
<td>28,400.00</td>
<td>55,875.27</td>
<td>8,848.19</td>
<td>85,070,946.84</td>
</tr>
<tr>
<td>Loans and note receivable, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>166,417.90</td>
</tr>
<tr>
<td>Investments</td>
<td>-</td>
<td>26,415,790.43</td>
<td>3,591,943.70</td>
<td>2,278,165.96</td>
<td>212,180,304.68</td>
</tr>
<tr>
<td>Other assets</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>11,629.27</td>
<td>21,694.27</td>
</tr>
<tr>
<td>Internal fund balances</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>28,329.02</td>
<td>66,429.02</td>
</tr>
</tbody>
</table>

Total assets: $2,952.72 $26,534,879.57 $3,861,890.27 $2,642,721.57 $300,745,773.81

Liabilities and net assets:

Liabilities -

| Accounts payable and accrued expenses | $ | - | $ | (100.00) | $41,488.62 | $41,388.62 |
| Loans/notes payable | - | - | - | 255,900.00 | 255,900.00 |
| Grants payable | - | 1,079,133.00 | 100.00 | - | 42,181,606.02 |
| Annuity/unitrust liability | - | - | - | - | 517,047.98 |
| Liability for amounts held for others | - | - | - | - | 39,688,881.41 |

Total liabilities: - 1,079,133.00 - - 297,388.62 82,684,824.03

Net assets -

| Without donor restrictions | 2,952.72 | 25,455,746.57 | 3,861,890.27 | 2,345,332.95 | 212,477,524.70 |
| With donor restrictions | - | - | - | - | 5,583,425.08 |

Total net assets: 2,952.72 25,455,746.57 3,861,890.27 2,345,332.95 218,060,949.78

Total liabilities and net assets: $2,952.72 $26,534,879.57 $3,861,890.27 $2,642,721.57 $300,745,773.81

(Continued)
EAST TENNESSEE FOUNDATION

COMBINING STATEMENT OF FINANCIAL POSITION BY ORGANIZATION AND FUND TYPE
(Continued)
December 31, 2020

<table>
<thead>
<tr>
<th>Supporting Organizations</th>
<th>East Tennessee Supporting Foundation</th>
<th>Chapman Family Foundation</th>
<th>Clayton Foundation</th>
<th>4th Purpose Foundation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assets:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$106,748.06</td>
<td>$10,541,929.33</td>
<td>$1,185,664.73</td>
<td></td>
</tr>
<tr>
<td>Accounts receivable, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Unconditional promises to give</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Loans and note receivable, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Investments</td>
<td>-</td>
<td>$122,445,509.22</td>
<td>$7,133,404.99</td>
<td></td>
</tr>
<tr>
<td>Other assets</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Internal fund balances</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>1,045,000.00</td>
<td>-</td>
<td>-</td>
<td>$1,991,572.54</td>
</tr>
<tr>
<td>Total assets</td>
<td>$1,151,748.06</td>
<td>$132,987,438.55</td>
<td>$10,310,642.26</td>
<td></td>
</tr>
<tr>
<td>Liabilities and net assets:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Liabilities -</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$191.00</td>
<td>-</td>
<td>-</td>
<td>$7,028.19</td>
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<tr>
<td>Loans/notes payable</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Grants payable</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Annuity/unitrust liability</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Liability for amounts held for others</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total liabilities</td>
<td>$191.00</td>
<td>-</td>
<td>-</td>
<td>$7,028.19</td>
</tr>
<tr>
<td>Net assets -</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Without donor restrictions</td>
<td>1,151,557.06</td>
<td>-</td>
<td>132,987,438.55</td>
<td>10,303,614.07</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total net assets</td>
<td>1,151,557.06</td>
<td>-</td>
<td>132,987,438.55</td>
<td>10,303,614.07</td>
</tr>
<tr>
<td>Total liabilities and net assets</td>
<td>$1,151,748.06</td>
<td>-</td>
<td>$132,987,438.55</td>
<td>$10,310,642.26</td>
</tr>
</tbody>
</table>

(Continued)
### Supporting Organizations (Continued)

#### Knoxville Jewish Community Family of Funds

<table>
<thead>
<tr>
<th>Fund Types</th>
<th>Donor Advised</th>
<th>Agency Designated</th>
<th>Endowments</th>
<th>Operating</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assets:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$16,012.02</td>
<td>$ (343.18)</td>
<td>$ (8,632.52)</td>
<td>$95,696.72</td>
<td>$102,733.04</td>
</tr>
<tr>
<td>Accounts receivable, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Unconditional promises to give</td>
<td>207.71</td>
<td>10.61</td>
<td>510.00</td>
<td>-</td>
<td>728.32</td>
</tr>
<tr>
<td>Loans and note receivable, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Investments</td>
<td>1,255,586.04</td>
<td>109,808.05</td>
<td>2,793,795.07</td>
<td>-</td>
<td>4,159,189.16</td>
</tr>
<tr>
<td>Other assets</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Internal fund balances</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$1,271,805.77</td>
<td>$109,475.48</td>
<td>$2,785,672.55</td>
<td>$95,696.72</td>
<td>$4,262,650.52</td>
</tr>
</tbody>
</table>

#### Liabilities and net assets:  

**Liabilities -**

| Accounts payable and accrued expenses | - | - | - | - | - |
| Loans/notes payable | - | - | - | - | - |
| Grants payable | - | - | - | - | - |
| Annuity/unitrust liability | - | - | - | - | - |
| **Liability for amounts held for others** | - | - | - | 2,785,672.55 | 2,785,672.55 |
| **Total liabilities** | - | - | - | 2,785,672.55 | 2,785,672.55 |

**Net assets -**

**Without donor restrictions**

| 1,271,805.77 | 109,475.48 | - | 95,696.72 | 1,476,977.97 |

**With donor restrictions**

| - | - | - | - | - |

**Total net assets**

| 1,271,805.77 | 109,475.48 | - | 95,696.72 | 1,476,977.97 |

**Total liabilities and net assets**

| 1,271,805.77 | 109,475.48 | 2,785,672.55 | 95,696.72 | 4,262,650.52 |

(Continued)
EAST TENNESSEE FOUNDATION

COMBINING STATEMENT OF FINANCIAL POSITION BY ORGANIZATION AND FUND TYPE
(Continued)
December 31, 2020

Supporting Organizations (Continued)

<table>
<thead>
<tr>
<th>Fund Type</th>
<th>Education Consumers Foundation</th>
<th>Trinity Health Foundation of East Tennessee</th>
<th>Russell Foundation</th>
<th>Women's Fund of East Tennessee</th>
<th>Grand Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$ (1,375.79)</td>
<td>$ 76,014.16</td>
<td>-</td>
<td>$ 355,765.97</td>
<td>$ 15,509,931.76</td>
</tr>
<tr>
<td>Accounts receivable, net</td>
<td>-</td>
<td>-</td>
<td>$ 31,436.76</td>
<td>-</td>
<td>128,966.60</td>
</tr>
<tr>
<td>Unconditional promises to give</td>
<td>789.21</td>
<td>742,392.56</td>
<td>-</td>
<td>264,328.67</td>
<td>86,079,185.60</td>
</tr>
<tr>
<td>Loans and note receivable, net</td>
<td>-</td>
<td>1,900.00</td>
<td>-</td>
<td>-</td>
<td>168,317.90</td>
</tr>
<tr>
<td>Investments</td>
<td>245,146.03</td>
<td>30,914,936.66</td>
<td>86,307,333.78</td>
<td>-</td>
<td>463,385,824.52</td>
</tr>
<tr>
<td>Other assets</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>372.15</td>
<td>22,066.42</td>
</tr>
<tr>
<td>Internal fund balances</td>
<td>-</td>
<td>19,861.59</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>3,122,863.15</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$ 244,559.45</td>
<td>$ 31,755,104.97</td>
<td>$ 86,338,770.54</td>
<td>$ 620,466.79</td>
<td>$ 568,417,154.95</td>
</tr>
</tbody>
</table>

Liabilities and net assets:

Liabilities -

<table>
<thead>
<tr>
<th>Liability</th>
<th>Education Consumers Foundation</th>
<th>Trinity Health Foundation of East Tennessee</th>
<th>Russell Foundation</th>
<th>Women's Fund of East Tennessee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$ -</td>
<td>$ 19,361.44</td>
<td>-</td>
<td>$ 8,895.67</td>
</tr>
<tr>
<td>Loans/notes payable</td>
<td>-</td>
<td>-</td>
<td>$ 36,617.00</td>
<td>-</td>
</tr>
<tr>
<td>Grants payable</td>
<td>-</td>
<td>15,000.00</td>
<td>-</td>
<td>40,000.00</td>
</tr>
<tr>
<td>Annuity/unitrust liability</td>
<td>-</td>
<td>190,047.51</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Liability for amounts held for others</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>$ -</td>
<td>224,408.95</td>
<td>-</td>
<td>85,512.67</td>
</tr>
</tbody>
</table>

Net assets -

| Without donor restrictions               | 244,559.45                     | 31,332,715.56                           | 86,338,770.54     | 534,954.12                   | 476,848,112.02 |
| With donor restrictions                  | -                              | 197,980.46                              | -                 | -                            | 5,781,405.54 |
| **Total net assets**                     | 244,559.45                     | 31,530,696.02                           | 86,338,770.54     | 534,954.12                   | 482,629,517.56 |

**Total liabilities and net assets**

|                        | $ 244,559.45                   | $ 31,755,104.97                         | $ 86,338,770.54   | $ 620,466.79                 | $ 568,417,154.95 |

See independent auditor's report.
EAST TENNESSEE FOUNDATION

COMBINING STATEMENT OF ACTIVITIES BY ORGANIZATION AND FUND TYPE

Year Ended December 31, 2020

<table>
<thead>
<tr>
<th>Fund Types</th>
<th>Donor Advised</th>
<th>Charitable Trust</th>
<th>Designated Interest</th>
<th>Agency Endowments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues, gains and other support:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions and grants</td>
<td>$ 5,382,920.10</td>
<td>$ -</td>
<td>$ 1,077,775.81</td>
<td>$ 2,145,559.00</td>
</tr>
<tr>
<td>Net investment income</td>
<td>312,006.42</td>
<td>-</td>
<td>183,163.26</td>
<td>291,235.63</td>
</tr>
<tr>
<td>Net unrealized and realized gain (loss) on investments</td>
<td>6,697,070.81</td>
<td>-</td>
<td>3,953,841.95</td>
<td>5,025,656.34</td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>462,773.85</td>
<td>63,442.06</td>
<td>72,079.84</td>
<td>-</td>
</tr>
<tr>
<td>Other revenue</td>
<td>85,489.00</td>
<td>-</td>
<td>528.00</td>
<td>107,981.04</td>
</tr>
<tr>
<td>Total revenues, gains and other support</td>
<td>$12,940,260.18</td>
<td>$63,442.06</td>
<td>$5,287,388.86</td>
<td>$7,570,432.01</td>
</tr>
<tr>
<td>Transactions between organizations and fund types:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions from (grants to) other funds</td>
<td>1,499,213.42</td>
<td>-</td>
<td>(74,009.97)</td>
<td>218,299.19</td>
</tr>
<tr>
<td>Administrative fee income (expense)</td>
<td>(496,848.10)</td>
<td>-</td>
<td>(137,708.48)</td>
<td>(554,417.21)</td>
</tr>
<tr>
<td>Total transactions between organizations and fund types</td>
<td>1,003,365.32</td>
<td>-</td>
<td>(211,718.45)</td>
<td>(336,118.02)</td>
</tr>
<tr>
<td>Expenses:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants and contributions</td>
<td>14,047,858.49</td>
<td>-</td>
<td>921,626.85</td>
<td>2,958,763.23</td>
</tr>
<tr>
<td>Other program and supporting services</td>
<td>43,532.78</td>
<td>-</td>
<td>709.08</td>
<td>324,564.68</td>
</tr>
<tr>
<td>Total expenses</td>
<td>14,091,391.27</td>
<td>-</td>
<td>922,335.93</td>
<td>3,283,327.91</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>(147,755.77)</td>
<td>63,442.06</td>
<td>4,153,334.48</td>
<td>3,950,986.08</td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>96,149,034.92</td>
<td>704,466.43</td>
<td>42,368,925.73</td>
<td>39,152,603.34</td>
</tr>
<tr>
<td>Net assets at end of year</td>
<td>$96,001,269.15</td>
<td>$767,908.49</td>
<td>$46,522,260.21</td>
<td>$43,103,589.42</td>
</tr>
</tbody>
</table>

(Continued)
EAST TENNESSEE FOUNDATION

COMBINING STATEMENT OF ACTIVITIES BY ORGANIZATION AND FUND TYPE
(Continued)
Year Ended December 31, 2020

East Tennessee Foundation (Continued)

<table>
<thead>
<tr>
<th>Fund Types</th>
<th>Special Projects</th>
<th>Scholarships</th>
<th>Unrestricted</th>
<th>Operating</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and grants</td>
<td>$4,129.00</td>
<td>$327,580.65</td>
<td>$413,001.69</td>
<td>$37,502.10</td>
<td>$9,388,468.35</td>
</tr>
<tr>
<td>Net investment income</td>
<td>$26,030.00</td>
<td>$158,298.86</td>
<td>$177,782.50</td>
<td>$13,475.67</td>
<td>$1,161,992.34</td>
</tr>
<tr>
<td>Net unrealized and realized gain (loss) on investments</td>
<td>$226,990.76</td>
<td>$3,384,418.38</td>
<td>$371,684.19</td>
<td>$290,726.67</td>
<td>$19,950,389.10</td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>598,295.75</td>
</tr>
<tr>
<td>Other revenue</td>
<td>-</td>
<td>757.61</td>
<td>236.83</td>
<td>271,120.42</td>
<td>466,112.90</td>
</tr>
<tr>
<td>Total revenues, gains and other support</td>
<td>$257,149.76</td>
<td>$3,871,055.50</td>
<td>$962,705.21</td>
<td>$612,824.86</td>
<td>$31,596,258.44</td>
</tr>
</tbody>
</table>

Transactions between organizations and fund types:

| Contributions from (grants to) other funds | $7,303,840.31 | $36,376.14 | $(29,536.78) | $122,875.00 | (5,530,623.31) |
| Administrative fee income (expense) | $(28,878.00) | $(224,736.07) | $(16,582.60) | $1,538,898.98 | 80,728.52 |
| Total transactions between organizations and fund types | $(7,332,718.31) | $(188,359.93) | $(46,119.38) | $1,661,773.98 | (5,449,894.79) |

Expenses:

| Grants and contributions | 4,249.93 | 787,198.00 | 62,985.00 | - | 18,782,681.50 |
| Other program and supporting services | $424,419.63 | 682.83 | 263,077.64 | 1,955,609.05 | 3,012,591.69 |
| Total expenses | 428,669.56 | 787,880.83 | 326,062.64 | 1,955,605.05 | 21,795,273.19 |
| Change in net assets | $(7,504,238.11) | 2,894,814.74 | 590,523.19 | 318,993.79 | 4,320,090.46 |
| Net assets at beginning of year | 7,507,190.83 | 22,560,931.83 | 3,271,367.08 | 2,026,339.16 | 213,740,859.32 |
| Net assets at end of year | $2,952.72 | $25,455,746.57 | $3,861,890.27 | $2,345,332.95 | $218,060,949.78 |

(Continued)
EAST TENNESSEE FOUNDATION

COMBINING STATEMENT OF ACTIVITIES BY ORGANIZATION AND FUND TYPE
(Continued)
Year Ended December 31, 2020

<table>
<thead>
<tr>
<th>Supporting Organizations</th>
<th>East Tennessee Supporting Foundation</th>
<th>Chapman Family Foundation</th>
<th>Clayton Foundation</th>
<th>4th Purpose Foundation</th>
</tr>
</thead>
</table>

Revenues, gains and other support:
- Contributions and grants
  - $9,500.00
- Net investment income
  - $(7,912.00)
- Net unrealized and realized gain (loss) on investments
  - $(14,800.00)
- Change in value of split-interest agreements
- Other revenue
- Total revenues, gains and other support
  - $(13,212.00)

Transactions between organizations and fund types:
- Contributions from (grants to) other funds
  - $(17,253.52)
- Administrative fee income (expense)
  - $(15,455.43)
- Total transactions between organizations and fund types
  - $(17,253.52)

Expenses:
- Grants and contributions
  - 200,000.00
- Other program and supporting services
  - 1,118.29
- Total expenses
  - 201,118.29

Change in net assets
- $(231,583.81)

Net assets at beginning of year
- $1,383,140.87

Net assets at end of year
- $1,151,557.06

(Continued)
### EAST TENNESSEE FOUNDATION

**COMBINING STATEMENT OF ACTIVITIES BY ORGANIZATION AND FUND TYPE**

*(Continued)*

**Year Ended December 31, 2020**

---

**Supporting Organizations (Continued)**

**Knoxville Jewish Community Family of Funds**

<table>
<thead>
<tr>
<th>Fund Types</th>
<th>Donor Advised</th>
<th>Designated</th>
<th>Agency Endowments</th>
<th>Operating</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Revenues, gains and other support:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and grants</td>
<td>$156,092.88</td>
<td>$353.86</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net investment income</td>
<td>$7,103.78</td>
<td>$663.32</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net unrealized and realized gain (loss) on investments</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other revenue</td>
<td>$151,199.58</td>
<td>$14,270.12</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Total revenues, gains and other support**

$314,396.24  $18,287.10  $332,683.34

**Transactions between organizations and fund types:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions from (grants to) other funds</td>
<td>(750.00)</td>
<td>100.00</td>
<td></td>
<td>100.00</td>
</tr>
<tr>
<td>Administrative fee income (expense)</td>
<td>(13,735.57)</td>
<td>(1,233.73)</td>
<td></td>
<td>18,448.48</td>
</tr>
</tbody>
</table>

**Total transactions between organizations and fund types**

(14,485.57)  (1,133.73)  -  18,548.48  2,929.18

**Expenses:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and contributions</td>
<td>119,969.90</td>
<td>5,695.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other program and supporting services</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Total expenses**

119,969.90  5,695.00  -  3,000.00  128,664.90

**Change in net assets**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>179,940.77</td>
<td>11,458.37</td>
</tr>
<tr>
<td>-</td>
<td>15,548.48</td>
</tr>
<tr>
<td>205,497.62</td>
<td></td>
</tr>
</tbody>
</table>

**Net assets at beginning of year**

1,091,865.00  98,012.11  -  80,148.24  1,270,030.35

**Net assets at end of year**

$1,271,805.77  $109,475.48  $95,698.72  $1,476,977.97

(Continued)
### EAST TENNESSEE FOUNDATION

#### COMBINING STATEMENT OF ACTIVITIES BY ORGANIZATION AND FUND TYPE (Continued)

Year Ended December 31, 2020

<table>
<thead>
<tr>
<th>Supporting Organizations (Continued)</th>
<th>Education Consumers Foundation</th>
<th>Trinity Health Foundation of East Tennessee</th>
<th>Russell Foundation</th>
<th>Women's Fund of East Tennessee</th>
<th>Grand Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues, gains and other support:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions and grants</td>
<td>$</td>
<td>$ 37,823.13</td>
<td>$ 500,000.00</td>
<td>$ 236,701.20</td>
<td>$ 12,904,924.65</td>
</tr>
<tr>
<td>Net investment income</td>
<td>5,431.29</td>
<td>591,298.34</td>
<td>1,493,380.04</td>
<td>1,405.63</td>
<td>5,228,943.88</td>
</tr>
<tr>
<td>Net unrealized and realized gain (loss) on investments</td>
<td>5,034.11</td>
<td>2,460,406.38</td>
<td>5,993,878.54</td>
<td>-</td>
<td>44,925,440.91</td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>-</td>
<td>13,471.16</td>
<td>-</td>
<td>-</td>
<td>611,766.91</td>
</tr>
<tr>
<td>Other revenue</td>
<td>121.84</td>
<td>268,744.59</td>
<td>1,157.72</td>
<td>40,700.00</td>
<td>889,837.05</td>
</tr>
<tr>
<td>Total revenues, gains and other support</td>
<td>10,587.24</td>
<td>3,371,743.60</td>
<td>7,988,416.30</td>
<td>278,806.83</td>
<td>64,560,913.40</td>
</tr>
<tr>
<td>Transactions between organizations and fund types:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions from (grants to) other funds</td>
<td>-</td>
<td>(10,000.00)</td>
<td>(25,000.00)</td>
<td>32,903.97</td>
<td>-</td>
</tr>
<tr>
<td>Administrative fee income (expense)</td>
<td>(3,218.57)</td>
<td>(50,000.00)</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total transactions between organizations and fund types</td>
<td>(3,218.57)</td>
<td>(60,000.00)</td>
<td>(25,000.00)</td>
<td>32,903.97</td>
<td>-</td>
</tr>
<tr>
<td>Expenses:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants and contributions</td>
<td>-</td>
<td>1,199,990.00</td>
<td>2,700,000.00</td>
<td>10,000.00</td>
<td>23,102,086.40</td>
</tr>
<tr>
<td>Other program and supporting services</td>
<td>77,596.29</td>
<td>177,150.36</td>
<td>19,003.93</td>
<td>232,219.73</td>
<td>3,544,074.99</td>
</tr>
<tr>
<td>Total expenses</td>
<td>77,596.29</td>
<td>1,377,140.36</td>
<td>2,719,003.93</td>
<td>242,219.73</td>
<td>26,746,161.39</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>(70,227.62)</td>
<td>1,934,603.24</td>
<td>5,244,412.37</td>
<td>69,491.07</td>
<td>37,814,752.01</td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>314,787.07</td>
<td>29,596,092.78</td>
<td>81,094,358.17</td>
<td>465,463.05</td>
<td>444,814,765.55</td>
</tr>
<tr>
<td>Net assets at end of year</td>
<td>$ 244,559.45</td>
<td>$ 31,530,696.02</td>
<td>$ 86,338,770.54</td>
<td>$ 534,954.12</td>
<td>$ 482,629,517.56</td>
</tr>
</tbody>
</table>

See independent auditor's report.